

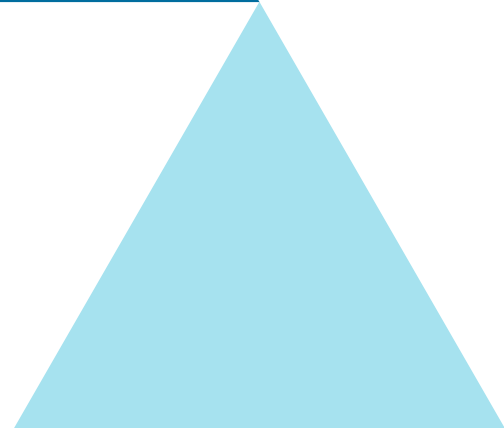
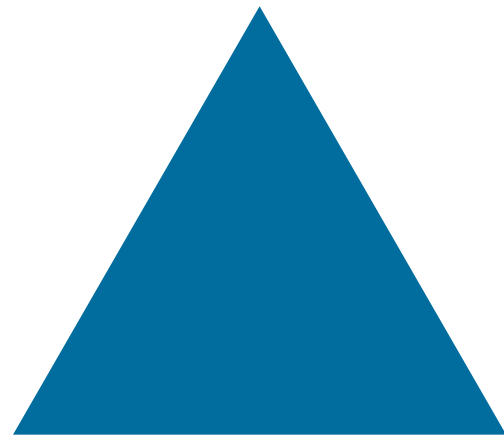
INFORMATION MEMORANDUM

MERCER INVESTMENT
TRUSTS NEW ZEALAND

FOR WHOLESALE
INVESTORS

1 July 2021

Mercer (N.Z.) Limited (Mercer) is the Manager of the Mercer Investment Trusts New Zealand (MITNZ) and the issuer of this Information Memorandum.



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About this Information Memorandum

The Mercer Investment Trusts New Zealand are referred to as 'the Mercer Investment Trusts New Zealand', 'the MITNZ' or 'the Trusts' throughout this Information Memorandum.

The MITNZ comprise a number of discrete unit trusts. The Trusts are currently not registered under the Financial Markets Conduct Act 2013.

Mercer (N.Z.) Limited is referred to as 'Mercer', the 'Manager', 'we', 'us' or 'our' throughout this Information Memorandum.

Trustees Executors Limited is referred to as 'TEL' or 'the Trustee' throughout this Information Memorandum.

This Information Memorandum provides an outline of the main features and benefits of the MITNZ. It should be read carefully before you make any investment decision. The information contained in this Information Memorandum is general information only and does not take into account your individual financial objectives, financial situation or needs. We recommend that you speak to an appropriately qualified financial adviser if you need help making your investment decision.

Mercer is responsible for the contents of this Information Memorandum. TEL (the trustee of the MITNZ) and BNP Paribas Fund Services Australasia Pty Ltd ('BNP Paribas') (the administrator and custodian for the MITNZ) are named in this Information Memorandum and have consented to being so named.

Neither TEL nor BNP Paribas is responsible for the preparation of, issue of, or any statements in this

Information Memorandum. Neither of these companies makes any recommendation nor provides any opinion regarding the MITNZ or an investment in them.

The value of investments in the investment portfolios within each Trust ('Portfolios') may rise and fall from time to time. None of Mercer, TEL, BNP Paribas nor any of the investment managers guarantees the investment performance, earnings or return of capital invested in any of the Portfolios made available through this Information Memorandum.

If you received a copy of this Information Memorandum electronically you need to print all of it. If you would like a paper copy, please contact us and we will send you one free of charge.

Staying up to date

Some of the information contained in this Information Memorandum may change from time to time. For changes that are not materially adverse to investors, you can obtain up to date information at any time by contacting Mercer or referring to the website. We can also send you a copy of the updated Information Memorandum on request free of charge.

You can obtain the latest performance information through the Fund Facts section of the Mercer website. The link to the website is <https://www.multimanager.mercer.co.nz/>

If you have a problem

The Manager has a process in place for dealing with inquiries and complaints. You can make an enquiry or complaint to the MITNZ Inquiries and Privacy Officer through the details provided on page 38.

About the MITNZ

This section only provides a summary of some of the key features of the MITNZ. You should read the whole Information Memorandum before making an investment decision. To help you understand the information in this Information Memorandum and the differences between the Portfolios, please refer to the Glossary for an explanation of some of the terms used and how they are relevant to the different Portfolios.

The Mercer Investment Trusts New Zealand are a range of unregistered wholesale investment trusts ("Trusts") which are made up of one or more Portfolios. An investor receives units in the applicable Portfolio within a Trust. Mercer is the Manager and TEL is the trustee of each Trust.

The assets of each Portfolio are divided into units of equal value. Each unit confers an equal and undivided interest in the assets of the Portfolio as a whole, but not in parts or single assets of the Portfolio. When you invest into a Portfolio you will be issued a number of units by the Manager based on the amount of your investment and the issue price of units. The unit price will vary as the market value of the assets in the Portfolio rise or fall. For details about how unit prices are calculated see 'Units and unit pricing' in the **Other things you should know** section of this Information Memorandum.

Tax Treatment

The MITNZ are treated for New Zealand tax purposes as unit trusts. The Manager has elected for these unit trusts to each become portfolio investment entities or 'PIEs' for the purposes of the Income Tax Act 2007. In addition, the Manager has determined that the Portfolios will only be offered for investment to investors who:

- provide their Inland Revenue Department (IRD) number and notify the Manager that they are eligible for a prescribed investor rate ('PIR') of 0% or 28% for the purposes of the tax legislation applying to PIEs; and
- will not at any stage compromise the ability of the MITNZ to continue to meet the PIE eligibility rules in the Income Tax Act 2007.

Under current taxation law the MITNZ will pay income tax only on behalf of those investors in the MITNZ that have a 28% PIR in relation to taxable income attributed to them. The taxable income or net loss and associated tax credits applicable to the Portfolios will be attributed to investors notifying a 0% PIR in proportion to the units they hold on each of the days when the taxable net income or net loss and tax credits arise. These 0% PIR investors are therefore responsible for satisfying their own tax liabilities on their share of the taxable net income of the MITNZ directly with Inland Revenue.

The Manager cannot process your application for investment in the MITNZ without your IRD Number and your notification of your applicable PIR. The Manager is required to periodically confirm these details with you.

The Manager does not take tax into account when calculating unit prices. Accordingly investors will receive a unit price plus data in an industry-standard format setting out attributed taxable income or loss and tax credits that are either taken into account in calculating their own tax liabilities (0% PIR investors) or that the Manager has paid tax or received credits on their behalf (28% PIR investors).

Mercer (N.Z.) Limited

Mercer is responsible for managing the Trusts. Mercer operates an investment management business and is part of Marsh & McLennan Companies – a global group of professional services companies offering advice and solutions in the areas of risk, strategy and human capital. After more than 40 years in the investments business, Mercer manages more than USD \$390 billion in assets worldwide (as at 31 March 2021).

As Manager, Mercer employs a multi-manager investment approach in which it selects and monitors individual investment managers for the MITNZ Portfolios. Mercer instructs the Trustee in relation to events and changes that may affect the manner in which the MITNZ assets are to be invested.

Trustee

TEL, which is independent of Mercer, acts as trustee and supervises Mercer's management of the Trusts. TEL holds the assets of the Trusts on behalf of investors and acts on the instructions of the Manager in terms of the investment of each Trust's assets. The Trustee may only decline to act on the Manager's instructions where the Trustee forms the view that any such instruction is contrary to the terms of the Trust Deed or would result in a breach by the Trustee of any obligations or duties imposed on it by law.

Custodian and Administrator

The Trustee has appointed BNP Paribas to act as custodian ('Custodian'), and the Manager has appointed BNP Paribas to act as administrator, for the Trusts. BNP Paribas is independent of both the Manager and Trustee, and is responsible for holding and accounting for Trust assets held by the Trustee in its capacity as trustee of the MITNZ (see paragraph above titled 'Trustee'). The Trustee and Manager monitor the activities of BNP Paribas in light of the risks and responsibilities in the custody and administrative arrangements each has entered into with BNP Paribas. BNP Paribas, as the custodian of the MITNZ assets, must act in accordance with the instructions of the Trustee. BNP Paribas also provides the Trustee and the Manager with unit accounting, unit pricing and unit registry services. Any Trust assets not held by the Custodian are held by

TEL or its nominee (including its wholly-owned subsidiary, TEA Custodians (MITNZ) Limited).

Mercer Advisory Committee

The Mercer Advisory Committee assists the Trustee and the Manager in fulfilling their duties relating to the management and investment of the Portfolios. The Committee consists of representatives from a small number of wholesale investors in MITNZ.

Who can invest?

The Trusts offered through this Information Memorandum are only open to investment by a person (referred to as an "investor" or "eligible investor" in this Information Memorandum) who in all the circumstances the Manager can regard as being a wholesale investor for the purposes of the Financial Markets Conduct Act 2013. The financial products offered pursuant to this Information Memorandum are not available for subscription by retail investors in terms of the Financial Markets Conduct Act 2013.

An investor (or eligible investor) may be restricted in the amount that can be invested in the Trusts by the PIE tax legislation unless the investor is of a type that qualifies for one of the exceptions to the tax rules on the minimum number of investors and maximum investor interests.

How do I apply?

Applications for investment can be made at any time by eligible investors, subject to the **Special Transaction and Liquidity Conditions** described in more detail on page 22.

There is currently no minimum initial or additional investment, however the Manager may, in its absolute discretion, accept or reject all or part of an application for units in any of the Trusts.

To make an investment you will need to first set up an account by completing the **Account Set Up Form**. Then complete an **Investment Form** attached to this Information Memorandum.

Keeping you up-to-date

As an investor in the MITNZ, you will receive:

- A monthly advice confirming the current value of your investments including every investment, withdrawal or investment strategy alteration to existing investments;
- A concise monthly investment report;
- A detailed quarterly investment report;
- Annual tax information; and
- Daily unit prices on request

The Manager may agree with individual investors to vary the above reporting.

The Manager may distribute some, or all, of the above information electronically to those investors who have provided their email address on the **Account Set Up Form**.

You can also refer to the website for up to date information. The link to the website is <https://www.multimanager.mercer.co.nz/>

What investment options are available?

The MITNZ offer a range of Portfolios using either a single manager or multi-manager investment approach and each with its own set of investment objectives. The Trusts and Portfolios available through this Information Memorandum and the benchmark percentage of growth and defensive investments are shown in the table below.

MITNZ Portfolio	% Growth investments	% Defensive investments
Shares		
Mercer Trans-Tasman Shares Trust		
Mercer Trans-Tasman Shares Portfolio	100	0
Mercer Socially Responsible Trans-Tasman Shares Portfolio	100	0
Mercer New Zealand Shares Index Portfolio	100	0
Mercer Unhedged Overseas Shares Trust		
Mercer Overseas Shares Portfolio	100	0
Mercer Overseas Shares Plus Portfolio	100	0
Mercer Socially Responsible Overseas Shares Portfolio	100	0
Mercer Socially Responsible Overseas Shares Index Portfolio	100	0
Mercer Overseas Low Volatility Shares Portfolio	100	0
Mercer Overseas Small Companies Portfolio	100	0
Mercer Emerging Markets Portfolio	100	0
Mercer Overseas Shares Index Portfolio	100	0
Mercer Hedged Overseas Shares Index Portfolio	100	0
Mercer Overseas Shares Index Portfolio B	100	0
Mercer Hedged Overseas Shares Index Portfolio B	100	0
Mercer Socially Responsible Hedged Overseas Shares Index Portfolio	100	0
Mercer Hedged Overseas Shares Trust		
Mercer Hedged Overseas Shares Portfolio	100	0
Mercer Hedged Overseas Shares Plus Portfolio	100	0
Mercer Socially Responsible Hedged Overseas Shares Portfolio	100	0
Mercer Diversified Trust		
Mercer Shares Portfolio	100	0
Real Assets		
Mercer Trans-Tasman Property Trust		
Mercer Unlisted Property Portfolio	100	0
Mercer Infrastructure Trust		
Mercer Unlisted Infrastructure Portfolio	100	0
Mercer Property and Infrastructure Trust		
Mercer Listed Property Portfolio	100	0
Mercer Listed Infrastructure Portfolio	100	0
Mercer Commodities Trust		
Mercer Natural Resources Portfolio	100	0
Mercer Commodities Portfolio	100	0
Mercer Diversified Trust		
Mercer Real Assets Portfolio	100	0
Alternatives		
Mercer Alternative Assets Trust		
Mercer Alternative Assets Portfolio	100	0
Mercer Select Alternative Assets Portfolio	100	0
Cash and Fixed Interest		
Mercer New Zealand Cash and Fixed Interest Trust		
Mercer New Zealand Sovereign Bond Portfolio	0	100
Mercer Cash Portfolio	0	100
Mercer Overseas Fixed Interest Trust		
Mercer Overseas Sovereign Bond Portfolio	0	100
Mercer Overseas Sovereign Bond Index Portfolio	0	100
Mercer Global Credit Portfolio	0	100

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Mercer Socially Responsible Global Credit Portfolio	0	100
Mercer Overseas Fixed Interest Portfolio	0	100
Mercer Global Absolute Return Bond Portfolio	0	100

MITNZ Portfolio	% Growth investments	% Defensive investments
Diversified		
Mercer Diversified Trust		
Mercer Conservative Portfolio	20	80
Mercer Moderate Portfolio	40	60
Mercer Balanced Portfolio	60	40
Mercer Growth Portfolio	80	20
Mercer High Growth Portfolio	95	5
Mercer Socially Responsible Conservative Portfolio	20	80
Mercer Socially Responsible Balanced Portfolio	60	40
Mercer Socially Responsible Growth Portfolio	80	20

More information about the investment objectives and strategies of each of the Portfolios is provided in **The MITNZ Portfolios – In detail** section of this Information Memorandum. The Manager may vary the Portfolios available to investors from time to time. The number of investment managers for each portfolio may also change from time to time. Investors will be notified of any significant changes to the features of the Portfolios in which they are invested. For a detailed explanation of the terms used in the table above refer to the **Glossary** section of this Information Memorandum.

Note that the Manager may add new Portfolios, close existing Portfolios or alter the terms of any Portfolios from time to time. The Manager may also offer Private Portfolios which are tailored for specific investors in addition to the Portfolios described in this Information Memorandum.

Investors will be kept informed of any significant / material changes to the features of the Portfolio(s) in which you are invested.

Mercer's investment approach

Mercer has assembled a range of Portfolios that aim to offer you the flexibility to invest in a way that best suits your needs. In this section of the Information Memorandum, we explain our investment beliefs, the background to the multi-manager approach we have adopted and the process used by Mercer to provide you with a comprehensive investment service.

You should read this section along with the information about the investment objectives and strategy of the Portfolio(s) to ensure that they are aligned to your own investment objectives and strategy. For information on the Portfolios' investment objectives and strategies, refer to the section of this Information Memorandum titled **The MITNZ Portfolios – In detail**.

You may change your investment strategy either by directing future investments to another Portfolio or by transferring an existing investment in one Portfolio to another Portfolio. **We strongly recommend that you speak to an appropriately qualified financial adviser before making an investment decision.**

Investment beliefs

Mercer has five globally consistent investment beliefs that guide the investment process but may vary in applicability to its portfolios and advice to clients.



1. Risk management – We believe in the merits of genuine diversification and that asset allocation is the most important decision an investor can make.

2. Active management – Active management is a skill and our manager research process can improve the likelihood of identifying skilful managers.

Our multi-manager approach involves selecting optimal combinations of investment managers to achieve exposure to a range of investment management styles. In formulating the preferred portfolio structure, we aim to ensure access to the widest opportunity set; use of innovative asset classes; and exposure to less efficient markets to maximise the 'value add' potential of each fund.

Consideration is also given to the mix of active and passive management, any capitalisation biases and the optimal number of managers to be utilised. The overall objective is to produce consistent performance throughout market cycles.

3. Dynamic asset allocation – Implementing medium-term asset allocation changes in

response to changing market conditions can add value and/or mitigate risk in a portfolio.

For each diversified Portfolio, we aim to systematically reduce exposure to overly expensive asset classes, while increasing exposure to assets with greater potential, in order to provide investors with a more stable pattern of returns.

4. Operational efficiency – Investment returns can be enhanced by having a monitoring and governance framework that focuses on evaluating and quantifying investment efficiency.

5. Sustainability – Taking a sustainable investment view is more likely to create and preserve long-term investment capital. Further information regarding our approach to sustainability and Environmental, Social and Governance (ESG) considerations is provided below on page 10.

Manager Research

Mercer's significant scale in researching investment managers globally provides us with access to some of the best ideas from more than 7,000 investment managers globally and over 34,200 different strategies (as at 31 March 2021).

Mercer NZ leverages the global Mercer research network to establish optimal combinations of specialist managers for each Portfolio. Mercer's investment manager research focuses on each manager's strength in idea generation, portfolio construction, implementation and business management.

Prior to the appointment of an investment manager a detailed Operation Risk Assessment Report is prepared, which considers the risks associated with the investment mandate or fund type, firm size, and

significant third party or outsourced relationships, along with the mitigating or compensating controls that a firm may have to manage potential issues. We may remove, replace, or appoint additional investment managers for the Portfolios at our discretion at any time.

For more information regarding appointed investment managers contact the Manager with the details provided on page 38.

Investment objectives and strategy

The Portfolios are created with a specific performance objective, which we aim to achieve consistently over time. For each Portfolio, we have determined a strategy that we believe is reasonably likely to enable the Portfolio to meet its objectives. However there is no guarantee that a particular objective will be met over a particular period. The investment strategy includes the selection of a long-term mix of asset classes (the Benchmark Portfolio) that supports the Portfolio's objectives, as detailed in the section of this Information Memorandum titled **The MITNZ Portfolios – In detail**.

Changes may be made to the objective(s) and strategy for each Portfolio as required in order to help ensure that the objectives continue to have a reasonable probability of being attained. In addition, we monitor the Portfolios' performance against their objectives, with formal assessments and attribution analysis performed quarterly.

How the MITNZ Portfolios are invested

For each Portfolio, one or more investment managers are appointed. The assets of the Portfolios are invested in a range of investments, including:

- Directly in securities, derivatives and cash managed via mandates with professional investment managers.
- Other investment vehicles managed by professional investment managers.
- Other funds managed by Mercer or related entities.

The underlying investments of the MITNZ are invested at arm's length and are separately identifiable. All of the assets of the MITNZ are held by or on behalf of the Trustee (with most assets held by the Custodian for the Trustee). Currently some of the external investment vehicles include the Australian Mercer Multi-Manager Funds (MMFs) (managed by Mercer Investments (Australia) Limited ABN 66 008 612 397 and AFSL #244385, which is the Responsible Entity of

the MMFs), which in-turn invest directly with investment managers and/or into other products.

Please keep in mind that we may remove, replace, or appoint additional investment managers for the various investment portfolios at our discretion at any time. Current investment manager details can be obtained by contacting the Manager with the details provided on page 38.

Responsible Investment Policy

Mercer's Responsible Investment Policy is guided by:

- Our company purpose, mission, and investment beliefs
- Our clients and customer perspectives
- Our fiduciary responsibilities
- Compliance with the laws of New Zealand

Mercer is part of the Marsh & McLennan Companies (MMC), whose purpose is at the core of what we do. As a collective group, MMC's motivation is to create a positive impact on the businesses, people and societies we serve. At Mercer, our mission is to make a difference in people's lives and we strive to help our clients advance their health, wealth and careers.

Sustainable Investment

Mercer believes a sustainable investment approach is more likely to create and preserve long-term investment capital and, more specifically, that:

1. **ESG** factors can have a material impact on long-term risk and return outcomes and these should be integrated into the investment process.
2. **Taking a broader and longer-term perspective on risk**, including identifying sustainability themes and trends, is likely to lead to improved risk management and new investment opportunities.
3. **Climate change poses a systemic risk**, and investors should consider the potential financial impacts of both the associated transition to a low-carbon economy and the physical impacts of different climate outcomes.
4. **Stewardship** (or active ownership) supports the realisation of long-term shareholder value by providing investors with an opportunity to enhance the value of companies and markets.

Consequently, Mercer believes that a sustainable investment approach that considers these risks and opportunities is in the best interests of our clients.

Ethical Exclusions

Scope and Criteria

When considering exclusions, Mercer has developed an Investment Exclusions Framework in which multiple risk, return and reputation criteria are considered. The key components of the framework include an assessment using the following exclusion criteria:

1. Whether New Zealand legislation, regulation or government commitments prohibit the production, distribution, consumption or use of a product, service or activity or aim to severely curtail or make obsolete such products or activities in the foreseeable future.
2. Whether the exclusion will have a positive / immaterial / negative impact on risk-adjusted returns, consistent with fiduciary obligations.
3. Whether Mercer is of the view that the product, service or activity causes substantial and irreparable harm to society.
4. Whether exclusion is consistent with Mercer's purpose to create a positive impact on the businesses, people and communities we serve and our mission to help our clients and customers advance their health, wealth and careers.
5. Whether other responsible investment approaches, such as company engagement, are expected to have efficacy in addressing the issue of concern.
6. Whether the exclusion is aligned with the expectations of our investors, both current and prospective.
7. Whether the exclusion is likely to reduce reputational risk of Mercer and/or our existing investors.

In evaluating any potential exclusion against the above criteria, Mercer considers the response to each question individually and the response to the exclusion criteria in total.

Implementation

Mercer relies on a third party provider of ESG research in determining the individual companies to be excluded based on the decisions made under the above criteria. Mercer will apply this framework to its direct investments. To the extent it is feasible, commercially prudent, and cost effective for clients, Mercer will use best endeavours to apply this framework to any indirect investments in collective investment vehicles (including exchange traded funds).

Current Exclusions

The following exclusions are currently applied across all Mercer funds as a result of decisions supported by the exclusions framework outlined above:

- 1) **Controversial Weapons:** Companies that manufacture whole weapons systems, or delivery platforms, or components that were developed or are significantly modified for exclusive use in cluster munitions, anti-personnel landmines, chemical, biological or nuclear weapons, as well as companies involved in the production and retailing of automatic and semi-automatic civilian firearms.
- 2) **Tobacco Companies:** Companies involved in the manufacture and/or production of tobacco products (regardless of revenue), including subsidiaries and joint ventures, as well as any other company that derives 50% or more of revenue from other tobacco related business activities such as packaging, distribution and retail of tobacco products.

The Ethical Exclusions policy does not apply to the Mercer Alternative Assets Portfolio.

For more details regarding the Mercer (N.Z.) Limited Responsible Investment Policy visit:
https://secure.superfacts.com/web/IWfiles/attachment/s/Form/Mercer_Funds_Responsible_Investment_Policy.pdf

Corporate Governance and Proxy Voting

Mercer believes that stewardship, or active ownership, helps the realisation of long-term investor value by providing an opportunity to enhance the value of companies and markets through voting and engagement.

Mercer is a long-term institutional investor and 'universal owner' and for these reasons Mercer regards investment governance and active ownership of particular importance in serving the interests of our investors.

Socially Responsible criteria and sector exclusions for the underlying funds used within the Socially Responsible Portfolios

The underlying funds will use socially responsible investment ('SR') criteria to include or exclude certain investments. The exclusions described below extend

beyond those adopted under the Mercer (N.Z.) Limited Responsible Investment Policy.

In addition to the above, the underlying fund(s) of the Trans-Tasman, Overseas Shares and Global Credits asset classes within the Socially Responsible Portfolios also exclude securities issued by companies that derive a share of their revenues from these industries:

- Tobacco Companies, as defined above.
- Controversial Weapons, as defined above.
- Gambling: Companies with > 10% revenue from gambling-related business activities.
- Alcohol: Companies with > 10% revenue from alcohol-related activities.
- Adult entertainment: Companies with > 10% revenue from adult entertainment – related business activities.
- Fossil fuels: Companies that own proved or probable reserves in coal, oil, or gas; and derive at least 15% of their revenue from exploration and extraction of coal, oil or gas, or are involved in GICs sub-industry:
 - Oil & Gas Drilling
 - Oil & Gas Equipment & Services
 - Integrated Oil & Gas
 - Oil & Gas Exploration & Production
 - Coal & Consumable Fuels
 - Other industry sectors as determined by the underlying socially responsible equity manager(s).
- The Socially Responsible Overseas Shares fund excludes equity securities using the following thresholds:
 - Tobacco Companies: Companies with > 10% revenue from tobacco-related activities.
 - Fossil fuels: Companies with > 10% revenue from the extraction of thermal coal and/or tar sands oil.

The MITNZ Portfolios - In detail.

Shares Portfolios

	Mercer Trans-Tasman Shares Portfolio		Mercer Socially Responsible Trans-Tasman Shares Portfolio		Mercer New Zealand Shares Index Portfolio		Mercer Shares Portfolio		Mercer Emerging Markets Portfolio		Mercer Overseas Small Companies Portfolio	
Objective(s)	To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.											
Investment Strategy	The Portfolio invests in Trans-Tasman shares using either a single manager or multi-manager approach.		The Portfolio invests in socially responsible Trans-Tasman shares using either a single manager or multi-manager approach.		The Portfolio invests in New Zealand Equities using a passive approach, using either a single manager or multi-manager approach.		The Portfolio invests in a mix of investments generally using a multi-manager approach.		The Portfolio invests in emerging markets shares using either a single manager or multi-manager approach.		The Portfolio invests in overseas small companies shares using either a single manager or multi-manager approach.	
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares	100	90 - 100	100	90 - 100	100	90 - 100	26	16 - 36				
Overseas Shares							74	64 - 84	100	90 - 100	100	90 - 100
Real Assets												
Alternative Assets												
Total Growth Assets	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100
Fixed Interest												
Cash	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10
Total Defensive Assets	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10
Special Transaction and Liquidity Conditions	Not applicable						Yes (In-Specie Transfer without Unitholder Consent) - Refer to Special Transaction and Liquidity Conditions on page 22 for details.		Not applicable			

Note: Further information is contained within the Statement of Investment Policy and Objectives.

Shares Portfolios (Cont.)

	Mercer Overseas Low Volatility Shares Portfolio		Mercer Socially Responsible Overseas Shares Portfolio		Mercer Socially Responsible Hedged Overseas Shares Portfolio		Mercer Overseas Shares Portfolio		Mercer Hedged Overseas Shares Portfolio		Mercer Overseas Shares Plus Portfolio		Mercer Hedged Overseas Shares Plus Portfolio	
Objective(s)	To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.													
Investment Strategy	The Portfolio invests in shares using either a single manager or multi-manager approach. The Portfolio targets a lower volatility of returns than the broader equity market.		The Portfolio invests in socially responsible overseas shares using either a single manager or multi-manager approach.		The Portfolio invests in socially responsible overseas shares using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in overseas shares using either a single manager or multi-manager approach. The Portfolio targets a lower tracking error than the Overseas Shares Plus Portfolio.		The Portfolio invests in overseas shares using either a single manager or multi-manager approach. The Portfolio targets a lower tracking error than the Hedged Overseas Shares Plus Portfolio. Returns are hedged back to New Zealand dollars.		The Portfolio invests in overseas shares using either a single manager or multi-manager approach. The Portfolio targets a higher tracking error than the Overseas Shares Portfolio.		The Portfolio invests in overseas shares using either a single manager or multi-manager approach. The Portfolio targets a higher tracking error than the Hedged Overseas Shares Portfolio. Returns are hedged back into New Zealand dollars.	
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares														
Overseas Shares	100	80 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100
Real Assets														
Alternative Assets														
Total Growth Assets	100	80 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100
Fixed Interest														
Cash	0	0 - 20	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10
Total Defensive Assets	0	0 - 20	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10
Special Transaction and Liquidity Conditions	Not applicable		The Portfolio invests in the Mercer Sustainable Global Equity Fund (MSGF). In addition to the standard MITNZ liquidity terms, the Portfolio is subject to the liquidity and transaction terms of the MSGF.				Not applicable							

Note: Further information is contained within the Statement of Investment Policy and Objectives.

Shares Portfolios (Cont.)

	Mercer Socially Responsible Overseas Shares Index Portfolio		Mercer Socially Responsible Hedged Overseas Shares Index Portfolio		Mercer Overseas Shares Index Portfolio		Mercer Hedged Overseas Shares Index Portfolio		Mercer Overseas Shares Index Portfolio B		Mercer Hedged Overseas Shares Index Portfolio B	
Objective(s)	To perform in line with the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.											
Investment Strategy	The Portfolio invests in socially responsible overseas shares using a passive approach, using either a single manager or multi-manager approach.		The Portfolio invests in socially responsible overseas shares using a passive approach, using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in overseas shares using a passive approach, using either a single manager or multi-manager approach.		The Portfolio invests in overseas shares using a passive approach, using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in overseas shares using a passive approach, using either a single manager or multi-manager approach.		The Portfolio invests in overseas shares using a passive approach, using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.	
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares												
Overseas Shares	100	90 - 100	100	90 - 100	100	90-100	100	90-100	100	90-100	100	90-100
Real Assets												
Alternative Assets												
Total Growth Assets	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100
Fixed Interest												
Cash	0	0 - 10	0	0 - 10	0	0-10	0	0-10	0	0-10	0	0-10
Total Defensive Assets	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10
Special Transaction and Liquidity Conditions	Not applicable											

Real Assets Portfolios

	Mercer Unlisted Property Portfolio		Mercer Unlisted Infrastructure Portfolio		Mercer Listed Property Portfolio		Mercer Listed Infrastructure Portfolio		Mercer Commodities Portfolio		Mercer Natural Resources Portfolio		Mercer Real Assets Portfolio	
Objective(s)	To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.													
Investment Strategy	The Portfolio invests in unlisted property using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in unlisted infrastructure assets using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in listed property securities using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in listed infrastructure securities using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in commodity derivatives markets using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in natural resources using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in listed and unlisted real assets (as defined in the Glossary) using either a single manager or multi-manager approach.	
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares														
Overseas Shares														
Real Assets	100	80 - 100	100	80 - 100	100	90 - 100	100	90 - 100	100	90 - 103	100	90 - 100	100	80 - 100
Alternative Assets														
Total Growth Assets	100	80 - 100	100	80 - 100	100	90 - 100	100	90 - 100	10	90 - 103	100	90 - 100	100	80 - 100
Fixed Interest														
Cash	0	0 - 20	0	0 - 20	0	0 - 10	0	0 - 10	0	-3 - 10	0	0 - 10	0	0 - 20
Total Defensive Assets	0	0 - 20	0	0 - 20	0	0 - 10	0	0 - 10	0	-3 - 10	0	0 - 10	0	0 - 20
Special Transaction and Liquidity Conditions	Application / withdrawal waiting times may apply - Refer to Special Transaction and Liquidity Conditions on page 22 for details.				Not applicable								Yes (In-Specie Transfer without Unitholder consent and Liquidity Condition) - Refer to Special Transaction and Liquidity Conditions on page 22 for details.	

Note: Further information is contained within the Statement of Investment Policy and Objectives.

Alternatives Portfolios

	Mercer Alternative Assets Portfolio		Mercer Select Alternative Assets Portfolio	
Objective(s)	<p>To achieve a rate of return (after all fees) at least 3.0% per annum above the return on bank bills as measured by the S&P Bank Bills 90-day index over rolling five year periods.</p> <p>To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.</p>		<p>To achieve a rate of return (after all fees) at least 2.0% per annum above the return on bank bills as measured by the S&P Bank Bills 90-day index over rolling five year periods.</p> <p>To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.</p>	
Investment Strategy	<p>The Portfolio invests in alternative assets using either a single manager or multi-manager approach.</p> <p>Returns are hedged back to New Zealand dollars.</p> <p>The Ethical Exclusions policy does not apply to this Portfolio.</p>		<p>The Portfolio invests in alternative assets using either a single manager or multi-manager approach.</p> <p>Returns are hedged back to New Zealand dollars.</p>	
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares				
Overseas Shares				
Real Assets				
Alternative Assets	100	50 - 100	100	50 - 100
Total Growth Assets	100	50 - 100	100	50 - 100
Fixed Interest				
Cash	0	0 - 50	0	0 - 50
Total Defensive Assets	0	0 - 50	0	0 - 50
Special Transaction and Liquidity Conditions	<p>Application / Withdrawal Waiting Times May Apply - Refer to Special Transaction and Liquidity Conditions on page 21 for details.</p>			

Note: Further information is contained within the Statement of Investment Policy and Objectives.

Fixed Interest and Cash Portfolios

	Mercer New Zealand Sovereign Bond Portfolio		Mercer Overseas Sovereign Bond Portfolio		Mercer Overseas Sovereign Bond Index Portfolio		Mercer Overseas Fixed Interest Portfolio	
Objective(s)	To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.							
Investment Strategy	The Portfolio invests in New Zealand sovereign bond securities using either a single manager or multi-manager approach.		The Portfolio invests in overseas sovereign bond securities using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in overseas sovereign bond securities using a passive approach, using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in overseas fixed interest securities using either a single manager or multi-manager approach. This Portfolio utilises managers that have the flexibility to invest across different sectors and are managed against a Global Aggregate index. Returns are hedged back to New Zealand dollars.	
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares								
Overseas Shares								
Real Assets								
Alternative Assets								
Total Growth Assets	0	-	0	-	0	-	0	-
Fixed Interest	100	90 - 100	100	90 - 100	100	90 - 100	100	90 - 100
Cash	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10
Total Defensive Assets	100	-	100	-	100	-	100	-
Special Transaction and Liquidity Conditions	Not applicable							

Note: Further information is contained within the Statement of Investment Policy and Objectives.

Fixed Interest and Cash Portfolios (Cont.)

	Mercer Cash Portfolio		Mercer Global Absolute Return Bond Portfolio		Mercer Global Credit Portfolio		Mercer Socially Responsible Global Credit Portfolio	
Objective(s)	To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.							
Investment Strategy	The Portfolio invests in cash, short and medium term interest bearing investments using either a single manager or multi-manager approach.		The Portfolio invests in global bond securities using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in global credit securities using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.		The Portfolio invests in socially responsible global credit securities using either a single manager or multi-manager approach. Returns are hedged back to New Zealand dollars.	
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares								
Overseas Shares								
Real Assets								
Alternative Assets								
Total Growth Assets	0	-	0	-	0	-	0	-
Fixed Interest	-	-	100	90 - 100	100	90 - 100	100	90 - 100
Cash	100	100	0	0 - 10	0	0 - 10	0	0 - 10
Total Defensive Assets	100	-	100	-	100	-	100	-
Special Transaction and Liquidity Conditions	Not applicable							

Multi-Asset Class (Diversified) Portfolios

	Mercer Conservative Portfolio		Mercer Moderate Portfolio		Mercer Balanced Portfolio		Mercer Growth Portfolio		Mercer High Growth Portfolio	
Objective(s)	To achieve a rate of return (after fees) that exceeds CPI increases by at least 0.5% per annum after tax and 1.0% before tax over a minimum of three years. To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.		To achieve a rate of return (after fees) that exceeds CPI increases by at least 1.0% per annum after tax and 2.0% before tax over a minimum of five years. To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.		To achieve a rate of return (after fees) that exceeds CPI increases by at least 2.0% per annum after tax and 3.0% before tax over a minimum of eight years. To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.		To achieve a rate of return (after fees) that exceeds CPI increases by at least 2.5% per annum after tax and 4.0% before tax over a minimum of ten years. To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.		To achieve a rate of return (after fees) that exceeds CPI increases by at least 3.0% per annum after tax and 4.5% over a minimum of thirteen years. To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.	
Investment Strategy	The Portfolio invests in a mix of investments generally using a multi-manager approach.									
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares	5	0 - 10	9.5	0 – 19.5	12.5	2.5 – 22.5	15.5	5.5 – 25.5	20	10 - 30
Overseas Shares	11.5	6.5 – 16.5	22.5	12.5 – 32.5	35.5	25.5 – 45.5	50.5	40.5 – 60.5	61	51 - 71
Real Assets	3.5	0 - 10	8	0 - 19	12	3.5 - 23.5	14	6 - 26	14	6 - 26
Alternative Assets	0	0	0	0 - 10	0	0 - 10	0	0 - 10	0	0 - 10
Total Growth Assets	20	5 - 35	40	20 - 50	60	40 - 70	80	60 - 90	95	75 - 100
Fixed Interest	50	35 - 65	42	25 - 55	36	18 - 48	19	7 - 27	4	0 - 14
Cash	30	20 - 50	18	5 - 35	4	0 - 20	1	0 - 15	1	0 - 15
Total Defensive Assets	80	65 - 95	60	50 - 80	40	30 - 60	20	10 - 40	5	0 - 25
Special Transaction and Liquidity Conditions	Yes (In-Specie Transfer without Unitholder consent) - Refer to Special Transaction and Liquidity Conditions on page 22 for details.									

Note: Further information is contained within the Statement of Investment Policy and Objectives. Tax rate for objectives assumed to be 28% PIR.

Socially Responsible Multi-Asset Class (Diversified) Portfolios

	Mercer Socially Responsible Conservative Portfolio		Mercer Socially Responsible Balanced Portfolio		Mercer Socially Responsible Growth Portfolio	
Objective(s)	To achieve a rate of return (after fees) that exceeds CPI increases by at least 0.5% per annum after tax and 1.0% before tax over a minimum of three years. To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.		To achieve a rate of return (after fees) that exceeds CPI increases by at least 2.0% per annum after tax and 3.0% before tax over a minimum of eight years. To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.		To achieve a rate of return (after fees) that exceeds CPI increases by at least 2.5% per annum after tax and 4.0% before tax over a minimum of ten years. To outperform the notional return of the Benchmark Portfolio nominated in the Statement of Investment Policy and Objectives over periods of one year or greater.	
Investment Strategy	The Portfolio invests in a mix of investments generally using a multi-manager approach. For the Trans-Tasman Shares asset class, the Portfolio invests in the Mercer Socially Responsible Trans-Tasman Shares Portfolio. For the overseas shares asset class, the Portfolio invests in the Mercer Socially Responsible Overseas Shares Portfolio and the Mercer Socially Responsible Hedged Overseas Shares Portfolio.					
Mix of Investments	Benchmark %	Ranges %	Benchmark %	Ranges %	Benchmark %	Ranges %
Trans-Tasman Shares	5	0 - 10	12.5	2.5 – 22.5	15.5	5.5 – 25.5
Overseas Shares	11.5	6.5 – 16.5	35.5	25.5 – 45.5	50.5	40.5 – 60.5
Real Assets	3.5	0 - 10	12	3.5 - 23.5	14	6 - 26
Alternative Assets	0	0	0	0 - 10	0	0 - 10
Total Growth Assets	20	5 - 35	60	40 - 70	80	60 - 90
Fixed Interest	50	35 - 65	36	18 – 48	19	7 - 27
Cash	30	20 - 50	4	0 - 20	1	0 - 15
Total Defensive Assets	80	65 - 95	40	30 - 60	20	10 - 40
Special Transaction and Liquidity Conditions	Yes (In-Specie Transfer without Unitholder consent) - Refer to Special Transaction and Liquidity Conditions on page 22 for details.					

Note: Further information is contained within the Statement of Investment Policy and Objectives. Tax rate for objectives is assumed to be 28% PIR.

Additional transaction and liquidity information

Normally a withdrawal request will be completed within ten Business Days. However, the Manager reserves the right to extend this period to 40 Business Days after the next valuation day following receipt of a withdrawal request if appropriate or in the case of a Portfolio with a longer withdrawal period, the period described. Refer to the Special Transaction and Liquidity conditions below.

Suspension of Withdrawal of units

The Manager may suspend the withdrawal of units in respect to any Portfolio if by reason of:

- a decision to wind up one or more of the Portfolios; or
- the suspension of trading on any exchange (whether generally or in respect of any specific investment); or
- financial, political or economic conditions applying in respect of any financial market; or
- the nature of any investment; or
- the occurrence or existence of any other circumstance or event relating to the relevant Portfolio or generally,

the units in a Portfolio specified in a withdrawal request cannot be redeemed and the Manager forms the opinion that it is not practicable, or would be materially prejudicial to the interests of any investors, for the Manager to arrange the purchase of units.

Such a suspension cannot generally last for more than 3 months, although the Manager does not need to satisfy withdrawal requests in respect of certain Portfolios for a number of years and in some cases can suspend withdrawals indefinitely. See below for details applicable to each Portfolio.

Any unsatisfied withdrawal requests received by the Manager before or during any period of suspension will be taken to have been received by the Manager on the Business Day after the end of that period of suspension.

Side Pocket

The Manager has the power to Side-Pocket particular assets of a Portfolio on such equitable basis and subject to such terms and conditions as determined and advised to affected investors by the Manager.

In-Specie Transfer with Unitholder consent

The Manager may, at its discretion and with the consent of the applying or withdrawing investor, satisfy the application and withdrawal requests in any Portfolio in whole or in part by In-Specie Transfer on such equitable basis as the Manager sees fit, provided that:

- any such In-Specie Transfer will not materially prejudice the Portfolio's remaining investors;
- the Manager will have absolute discretion as to which assets of the Portfolio will be used to satisfy application and withdrawal requests.

In practice, the Manager intends to transfer a spread of the assets of the relevant Portfolio to each redeeming investor on a pro-rata basis.

Investors who receive withdrawal proceeds by way of In-Specie Transfer will be responsible for liquidating those assets received including bearing any transaction costs involved in the sale of those assets;

The Manager makes no representation as to the timing or terms on which any such assets may be able to be liquidated.

Use of a Register

- The Manager may determine to use an Investment Commitment Register ('Register') to manage applications and withdrawals for any Portfolio or Trust by giving not less than 30 days' prior written notice to investors in that Portfolio or Trust. See **How to apply and transact on your account** on page 44.
- Currently, only the Mercer Unlisted Property Portfolio and the Mercer Unlisted Infrastructure Portfolio use a Register.

Special Transaction and Liquidity Conditions

In addition to the conditions detailed above, certain portfolios in the MITNZ are subject to Special Transaction and Liquidity Conditions described below:

Mercer Unlisted Property Portfolio and the Mercer Unlisted Infrastructure Portfolio

(Application/withdrawal waiting times may apply)
Liquidity condition

The liquidity condition of each Portfolio is predominantly dependent on the liquidity terms of the underlying funds or trusts and the ability to sell down the investments. The managers of some of the underlying funds or trusts may invest up to 100% of the net assets in direct property or infrastructure investments, which are not listed on a public exchange and may be difficult to sell or have limited withdrawal facilities. Such investments restrict the ability of each Portfolio to meet large withdrawal requests.

All withdrawal requests are subject to the terms of the Trust Deed applicable to the Portfolio, in particular the period within which a withdrawal request must be satisfied and any restrictions on an investor's ability to withdraw from the Portfolio, as follows:

- Generally, for the Mercer Unlisted Property Portfolio, a withdrawal request must be satisfied by the Manager within two years of the next valuation day following receipt of a withdrawal request.
- Generally, for the Mercer Unlisted Infrastructure Portfolio, a withdrawal request must be satisfied by the Manager within five years of the next valuation day following receipt of a withdrawal request.
- However, if the Manager determines that market conditions are such that it would be prejudicial to investors to allow withdrawals to continue, investors will only be able to make a withdrawal from the Portfolio if the Manager chooses to make a withdrawal offer to investors.

For the Mercer Unlisted Property and Mercer Unlisted Infrastructure Portfolios, an **Investor Commitment Register** (as detailed in the box on this page) is used to manage applications, additional investments and withdrawals, making these transactions more efficient and fairer for all investors.

Investor Commitment Register

An **Investor Commitment Register** ('Register') is used to record applications, additional investments and withdrawal requests.

The Register will operate as follows:

- Transactions will be processed in the order received on a 'first come first served' basis.
- A 10 Business Day Funding Period will apply for the payment of monies once units become available.
- A 24 month Notice Period is required for any application or additional investment requests to be removed from the Register.
- All withdrawal payment requests (i.e. redemption of units) will be binding unless in certain circumstances we agree it can be revoked.

See **how to apply and transact on your account** on page 44.

Mercer Real Assets Portfolio

Liquidity condition

The liquidity condition of the Portfolio is predominantly dependent on the liquidity terms of the underlying funds or trusts and their ability to sell down their investments. The managers of some of the underlying funds or trusts may invest up to 100% of the net assets in direct property or infrastructure investments, which are not listed on a public exchange and may be difficult to sell

or have limited withdrawal facilities. Such investments restrict the ability of the Portfolio to meet large withdrawal requests.

In specie transfers without unitholder consent may be applied for this Portfolio – please refer to page 24 below for additional information.

Mercer Alternative Assets Portfolio Mercer Select Alternative Assets Portfolio (Application/withdrawal waiting times may apply)

The Mercer Alternative Assets Portfolio may have pre-notification requirements that need to be met.

Liquidity condition

- The Mercer Alternative Assets Portfolio invests into the Mercer Diversifying Alternatives Strategies (MDAS) which is a Dublin based fund. The Mercer Select Alternative Assets Portfolio invests into the Mercer Select Alternatives Strategies (MSAS) which is a Dublin based fund.
- The Portfolios are subject to the liquidity and transaction terms of MDAS and MSAS which have a quarterly Dealing Day (See description below). There are pre-notification requirements which will apply to most transactions.

Pre-notification requirements for Mercer Alternative Assets and Select Alternative Assets Portfolios applications and redemptions:

Applications:

- Once we receive a properly completed application form together with transferred funds confirmed as cleared funds, we will process the application as follows:
 - If an application is received before 10am New Zealand time at least eight Business Days prior to the next Dealing Day (usually the first Business Day of the next month), the application will generally be processed this Dealing Day (this is the Application Dealing Deadline). Otherwise the application will be processed on the Dealing Day in the month after next.
 - No interest shall be payable on funds received by MDAS or MSAS in advance of the Application Dealing Deadline.

Redemptions:

- To process your redemption on the next Dealing Day, your withdrawal request (including all necessary information and appropriately authorised signatures) must be received:
 - 100 Calendar Days' notice for all redemptions in MDAS and MSAS in advance of the relevant Dealing Day.

- Such later time as the Manager or a director of MDAS or MSAS may from time to time permit, provided that applications will not be accepted after the valuation point before the relevant Dealing Day.

Each reference to 'Dealing Day' in this section means the first Irish business day of each quarter or such other day or days as may from time to time be determined by the Directors of MDAS or MSAS, provided there shall be at least one Dealing Day in each calendar quarter.

In-Specie Transfer without Unitholder Consent

The Manager may satisfy withdrawal requests from the **Portfolios listed below** in whole or part by way of an In-Specie Transfer on such equitable basis as the Manager sees fit, **without the consent of the withdrawing investor, provided that:**

- any such In-Specie Transfer will not materially prejudice the Portfolio's remaining investors;
- the Manager will have absolute discretion as to which assets of the Portfolio will be used to satisfy withdrawal requests.

The Portfolios are as follows:

- Mercer Conservative Portfolio
- Mercer Moderate Portfolio
- Mercer Balanced Portfolio
- Mercer Growth Portfolio
- Mercer High Growth Portfolio
- Mercer Real Assets Portfolio
- Mercer Shares Portfolio
- Mercer Socially Responsible Conservative Portfolio
- Mercer Socially Responsible Balanced Portfolio
- Mercer Socially Responsible Growth Portfolio

In practice, the Manager intends to transfer a spread of the assets of the relevant Portfolio to each redeeming investor on a pro-rata basis. For example, where 95% of a Portfolio's investments are liquid, the Manager would endeavour to satisfy 95% of a withdrawal request in cash. The Manager would endeavour to satisfy the remaining 5% by way of an In-Specie Transfer to the redeeming investor of the Portfolio's illiquid investments in the same proportions as the Portfolio holds. However,

the Manager will make adjustments to the assets transferred where it considers it to be in the best interests of all investors in the relevant Portfolio (for example, to maintain any minimum parcel sizes).

Investors who receive withdrawal proceeds by way of In-Specie Transfer will be responsible for liquidating those assets received including bearing any transaction costs involved in the sale of those assets.

The Manager makes no representation as to the timing or terms on which any such assets may be able to be liquidated.

The key benefits and key risks of the Mercer Investment Trusts New Zealand

Key benefits of the MITNZ

The Mercer Investment Trusts New Zealand provide investors with the flexibility to tailor a portfolio or select a Diversified Portfolio to suit their investment objectives and risk profile. Investors can choose to invest in one or more of the Portfolios. By investing in the MITNZ, you can obtain the benefit of Mercer's investment expertise and research capabilities.

The MITNZ offer a wide range of Portfolios, each with its own investment objectives and strategy. You can invest in Portfolios that give access to different asset classes, investment managers and investment styles, both in NZ and overseas. The MITNZ provide exposure to shares, real assets, alternative assets and fixed interest in both single sector portfolios and diversified portfolios. Combining investments with different risk and return characteristics can help improve returns and/or reduce the risks of investment as a result of diversification.

The MITNZ Portfolios have been established by the Manager generally based on a multi-manager investment approach. Note however that some Portfolios may only have one investment manager. For details on the Manager's investment philosophy and approach see the **Mercer's investment approach** section of this Information Memorandum.

Each Trust of the MITNZ is a Portfolio Investment Entity ('PIE') for income tax purposes, which gives you the benefit of receiving your income from the investment without any deduction of tax by the Trusts if you are an investor with a 0% PIR.

The value of investments can go down as well as up and past performance should not be relied upon as an indicator of future performance.

Key risks of investing in the MITNZ

All investments carry risk. Generally, investment risk is the likelihood that an investment outcome is different to what was expected. When considering the risks associated with the MITNZ, it is important to understand:

- Investments in the MITNZ could rise or fall in value, or produce a return that is less than anticipated. Rises and falls in value occur for a variety of reasons, sometimes quickly. Assets with higher expected long-term returns such as shares and property, generally carry a higher short term risk and volatility.
- The value of investments and level of returns will vary over time. You should not rely on past performance as an indicator of future performance or treat the investment objective as a forecast or guarantee of future returns.
- Different strategies may carry different levels of risk, depending on the assets that make up the strategy.
- Your investment in MITNZ is not guaranteed and, as such, you may get back less money than you invest.
- The laws affecting investment in MITNZ are complex and may change in the future.
- We strongly recommend you speak to an appropriately qualified financial professional before making an investment decision.
- The likelihood of a certain type of investment risk applying to the MITNZ can change over time. However, investors will be kept informed of any significant changes in MITNZ.

Mercer mitigates some investment risks through the process of diversification: spreading investment across a range of investments, and where appropriate invests in a broad range of asset classes and investment managers. Mercer also actively manages the diversified portfolios' asset allocation where permitted.

The table on the following page describes the specific types of risks which may have an impact on the Portfolios. In addition, general risks (such as deterioration of economic or market conditions) may impact the Portfolios:

INFORMATION MEMORANDUM

Risk	Description
Investment portfolio and asset allocation risks	<p>Returns will be affected by the allocation an investment option (Portfolio) has to different asset classes. Different types of assets have different risks:</p> <ul style="list-style-type: none"> ▪ Portfolios invested into cash or fixed interest can be affected by interest rate risk ▪ Portfolios invested into equities (shares and listed real assets) can be affected by equities risk ▪ Portfolios invested into unlisted real assets (property, infrastructure or commodities) can be affected by unlisted market risk, including illiquidity ▪ Portfolios using derivatives can be affected by derivative risk <p>(For an outline of these risks, see below)</p>
Market risk	The risk of major movements within a particular financial market or asset class. Investment returns are influenced by the performance of the markets the Portfolio has exposure to. The risk that a major financial market crash will cause a decline in the market as a whole is an example of market risk.
Currency risk	When investing in international assets that are denominated in foreign currencies there is a risk that those currencies fall or rise in value, affecting the value of those assets from a New Zealand perspective.
Interest rate risk	Movements in interest rates may adversely affect the price of the Portfolios' investments and impact returns.
Individual asset risk	The risk attributable to individual assets within an asset class.
Equities risk	Investments in equities can be affected by many factors including: the performance of the relevant company; the company's share price; the ability of the company to pay dividends; movements in share markets and investors attitude towards the share markets in general.
Real assets risk	Investments in real assets (property, infrastructure or commodities) can be affected by factors including: the performance of the property or infrastructure owning company; the quality of and demand for the assets, commodity market movements and general economic conditions.
Unlisted market risk	These types of investments are generally less liquid and a ready market sale may not exist. Given their relative illiquidity, there is a greater risk with these asset classes than with others that the Manager may elect to exercise its side pocketing powers in relation to those assets, or that investors may otherwise be unable to withdraw their investment at their chosen time.
Derivatives risk	The risk that exposure to exchange-traded and over the counter derivative instruments increases the risk in a Portfolio or exposes a Portfolio to additional risks – such as the possibility a position is difficult or costly to reverse or that there is an adverse movement in the asset, interest rate, exchange rate or index underlying the derivative.
Credit risk	An issuer of debt which the Portfolio has invested in or a counter-party to a transaction may fail to perform its contractual obligations or suffer a credit ratings downgrade affecting the value of a particular investment. More broadly, credit spreads can vary over time.
Liquidity risk	Liquidity risk has two components. Firstly, the risk of a Portfolio having difficulty in meeting its obligations to investors when they fall due e.g. there is a mismatch between when investments are maturing and the amounts required to pay withdrawals. Secondly, the risk of investment managers acquiring investments that cannot be sold or otherwise hedged.
Regulatory risk	Changes in the law, including taxation law, regulations and other rules in respect of the MITNZ could impact investors' investments. In addition, the Trusts' could lose PIE status which is likely to affect the returns and benefit you receive.
Manager of managers risk	Mercer is a "manager of managers" and, as such, is dependent upon other managers performing their investment management activities and achieving the outcomes desired by Mercer. There remains a risk that such managers could under-perform or fail to achieve the objectives set out in their policies or investment mandate.
Active management risk	As a "manager of managers" and generally employing an active management approach, we may choose investment managers and/or investments that under-perform, or we may mis-time market changes resulting in lower returns.
Socially Responsible Investment (SRI) Risk	Because SRI Portfolios have additional exclusions, these options may be less diversified in the investment options they can pursue, and may forego some potentially profitable opportunities on ethical grounds. The additional exclusions may have a material impact on the risk/return characteristics of the Portfolio.
Multiple Portfolio Risk	The risk that arises in any Trust where there is more than one Portfolio established under that Trust. In normal circumstances, the liabilities of one Portfolio will not be available to meet the liabilities of another Portfolio. However, if the liabilities of one Portfolio exceeds its assets, or the Portfolio has insufficient liquid assets to meet its obligations, the assets of the other Portfolio(s) in that Trust may become available to meet those liabilities and obligations.

Fees and costs

Investment Management Fees and Other Management and Administration Charges

You will be charged a management fee by Mercer for investing in the MITNZ. In addition there are Other Management and Administration charges borne by the MITNZ Portfolios. Fees and costs will reduce your returns. The table below shows the annual fees and charges for each Portfolio. The annual investment management fee includes the fees paid to the external investment managers (though excludes any performance based fees and/or underlying fund expenses payable, which are included in the Other Management and Administration Charges).

	Investment Management Fee	Other Management and Administration Charges		Total Annual Portfolio Charges
MITNZ Portfolio	% per annum	Other Fees and Expenses (Estimated % per annum)	External Manager Performance based Fees (Estimated % per annum)	(Estimated % per annum)
Mercer Trans-Tasman Shares Portfolio	0.90	0.01	-	0.91
Mercer Socially Responsible Trans-Tasman Shares Portfolio	1.00	0.01	-	1.01
Mercer New Zealand Shares Index Portfolio	0.40	0.01	-	0.41
Mercer Overseas Shares Portfolio	0.75	0.01	-	0.76
Mercer Overseas Shares Plus Portfolio	1.00	0.01	-	1.01
Mercer Socially Responsible Overseas Shares Portfolio	1.02	0.08	-	1.10
Mercer Socially Responsible Overseas Shares Index Portfolio	0.20	0.01	-	0.21
Mercer Overseas Low Volatility Shares Portfolio	0.70	0.02	-	0.72
Mercer Overseas Small Companies Portfolio	1.10	0.01	-	1.11
Mercer Emerging Markets Portfolio	0.90	0.01	-	0.91
Mercer Overseas Shares Index Portfolio	0.20	0.01	-	0.21
Mercer Hedged Overseas Shares Index Portfolio	0.23	0.01	-	0.24
Mercer Overseas Shares Index Portfolio B	0.20	0.01	-	0.21
Mercer Hedged Overseas Shares Index Portfolio B	0.23	0.01	-	0.24
Mercer Hedged Overseas Shares Portfolio	0.78	0.01	-	0.79
Mercer Hedged Overseas Shares Plus Portfolio	1.03	0.01	-	1.04
Mercer Socially Responsible Hedged Overseas Shares Portfolio	1.05	0.07	-	1.12
Mercer Socially Responsible Hedged Overseas Shares Index Portfolio	0.23	0.01	-	0.24
Mercer Shares Portfolio	0.90	0.01	-	0.91
Mercer Unlisted Property Portfolio ²	1.20	0.08	0.16	1.44
Mercer Unlisted Infrastructure Portfolio ²	1.50	0.08	2.04	3.62
Mercer Listed Property Portfolio	1.05	0.01	-	1.06
Mercer Listed Infrastructure Portfolio	1.05	0.05	-	1.10
Mercer Natural Resources Portfolio ²	1.15	0.07	2.14	3.36
Mercer Commodities Portfolio ²	1.00	0.01	-	1.01
Mercer Alternative Assets Portfolio ^{1,2}	1.00	0.01	1.16	2.17
Mercer Select Alternative Assets Portfolio ¹	1.00	0.01	1.25	2.26
Mercer New Zealand Sovereign Bond Portfolio	0.40	0.01	-	0.41
Mercer Cash Portfolio	0.30	0.02	-	0.32
Mercer Overseas Sovereign Bond Portfolio	0.40	0.07	-	0.47
Mercer Overseas Sovereign Bond Index Portfolio	0.35	0.01	-	0.36
Mercer Global Credit Portfolio	0.55	0.05	-	0.60
Mercer Socially Responsible Global Credit Portfolio	0.50	0.01	-	0.51
Mercer Overseas Fixed Interest Portfolio ²	0.65	0.01	-	0.66
Mercer Global Absolute Return Bond Portfolio ²	0.65	0.08	-	0.73
Mercer Conservative Portfolio ²	0.50	0.03	0.03	0.56

	Investment Management Fee	Other Management and Administration Charges		Total Annual Portfolio Charges
MITNZ Portfolio	% per annum	Other Fees and Expenses (Estimated % per annum)	External Manager Performance based Fees (Estimated % per annum)	(Estimated % per annum)
Mercer Moderate Portfolio ²	0.59	0.03	0.09	0.71
Mercer Balanced Portfolio ²	0.68	0.03	0.12	0.83
Mercer Growth Portfolio ²	0.77	0.03	0.14	0.94
Mercer High Growth Portfolio ²	0.82	0.02	0.14	0.98
Mercer Socially Responsible Conservative Portfolio ²	0.71	0.04	0.02	0.77
Mercer Socially Responsible Balanced Portfolio ²	0.89	0.05	0.09	1.03
Mercer Socially Responsible Growth Portfolio ²	0.98	0.05	0.09	1.12

¹ For the Mercer Alternative Assets Portfolio and Select Alternative Assets Portfolio, the external investment managers' management fees are additional to Mercer's Investment Management Fee and are included in the Other Fees and Expenses.

² There are currently external managers within this portfolio that have a performance based fee in place.

You should note that historical fees and costs are not necessarily an accurate indication of the fees and costs that you may pay in the future. Performance based fees are subject to market movements and external manager performance and the amount of these fees may differ from those disclosed.

The total annual fees and charges are set out as a percentage of the net asset value of the Portfolio. The fees disclosed are on a before-tax basis. The Investment Management fees stated above exclude GST and at the date of this document no GST is added to these fees. However, GST may be added to fees and may be included in some expenses, where applicable.

The performance based fees and other fees and expenses are based on the 12 months to 31 March 2021.

Investment Management Fee

The Investment Management Fees for each Portfolio:

- Are set out in the table above.
- Is the fee charged directly by the Manager for acting as Manager, including investing assets of the MITNZ.
- Includes the investment management fee payable to the underlying managers¹.
- Currently includes the fees payable to the Custodian for safekeeping of assets and administration of the Portfolios (but not transactional custody fees).

We may engage one or more investment managers to invest and manage the assets of the MITNZ. In doing so, we may negotiate a fee schedule with an investment manager under which the fee payable by the MITNZ to the investment manager increases or

decreases based on the overall amount of assets managed by the investment manager for the MITNZ or other Mercer entities.

The Investment Management Fee payable in respect of the MITNZ will not typically vary for any such increase or decrease in the Investment Management fees payable to any underlying investment manager¹. However, we may elect to adjust the fees and in doing so will notify investors. The estimated performance based fees are not included in the Investment Management Fees shown above. They are separately disclosed as an Other Management and Administration Charge.

Other Management and Administration Charges

The Other Management and Administration Charges for each Portfolio:

¹ excluding Mercer Alternative Assets Portfolio and Mercer Select Alternative Assets Portfolio

- Are set out in the table above.
- Are reflected in the unit price of the MITNZ and/or the unit prices of the underlying investment funds.

The Other Management and Administration Charges for each MITNZ Portfolio will vary from year to year reflecting the actual costs incurred, which may be affected by changes to one or more of the following:

- Assets under management.
- Expense allowance (which covers the Manager's and the Trustee's expenses).
- Amounts payable to the service providers to the Manager or Trustee.
- External In-Fund Costs.
- The amount of the Trustee fee.
- Performance based fees of individual investment managers, where performance-related fee arrangements exist.

See below for more information.

External In-Fund Costs

Where Mercer invests into other funds, these funds may charge expenses (in addition to their investment management fee) under their policies ("in-fund costs") and these would be deducted from those funds' stated returns prior to striking the unit price. These underlying funds may include investment vehicles managed by other Marsh & McLennan Companies (including the Mercer Multi-Manager Funds as managed by Mercer Investments (Australia) Limited).

Expense Allowance

From time to time, the Manager may incur expenses which may be recovered from the MITNZ. Estimates have been used for this Information Memorandum based on the total amount of such costs recovered for the previous financial year.

The Trustee is also entitled to be reimbursed for various fees and expenses, which it reasonably and properly incurs in acting as Trustee.

Advisers such as investment consultants, transition managers, administrators, auditors, actuaries, lawyers and superannuation consultants may be appointed to assist the Trustee in fulfilling its responsibilities.

Unless the adviser is an employee of the Trustee, the fees of such advisers may be payable as an expense out of the MITNZ.

The amount deducted from the assets of each Portfolio for expenses is called an '**expense allowance**'. The expense allowance for each

Investment Portfolio is passed on to investors by way of an adjustment to the unit price which reduces the investment performance of the relevant Portfolio.

The expense allowance will vary from year to year reflecting the actual expenses incurred. The expense allowance for a financial year will be reported to investors in the annual report and periodic statements as applicable.

The aggregate reimbursement of expenses to the Manager and the Trustee (as described above) is presently limited by agreement between the Manager and the Trustee to an amount not exceeding the lesser of actual costs or 0.1% per annum of the net asset value of the MITNZ. The Trustee and Manager can determine to increase the maximum reimbursement of expenses by giving 30 days' notice in writing to you.

The Trustee and the Manager are each also entitled to be indemnified out of the assets of the Trusts, against all liabilities and losses which they may incur in the proper performance of their duties in administering the Portfolios. More details about this right of indemnity are set out under 'Manager's and Trustee's Indemnity' in the 'Other things you should know' section of this Information Memorandum.

Trustee Fee

The Trustee is entitled to a maximum annual Trustee Fee of 4% per annum of the net asset value of the relevant Portfolio (whether expressed as a percentage or as a dollar figure). The amount of this fee is agreed with the Manager from time to time and it is included in the 'Other Fees and Expenses' component of the Other Management and Administration Charges set out in the table on pages 27 and 28. However it is separate to the expense allowance referred to above.

Performance Based Fees

The Manager may appoint investment managers that charge performance based fees. Under a performance-based fee arrangement the investment manager receives a base fee which is included in the annual management fee and a share of any excess performance above a predefined objective (which is not included in the annual management fee). The investment manager's performance-based fee will vary depending on its level of excess (or under) performance relative to its performance objective.

Where an investment manager charges a performance based fee, that fee will be included in the Other Management and Administration Charges of the relevant Portfolio and be passed onto investors by way of an adjustment to the unit price which will reduce the investment performance of the relevant Portfolio.

Investment managers that charge a performance based fee only apply those fees when performance is greater than an agreed target. Accordingly, performance based fees arise when higher returns, relative to a specified target for a particular manager, are achieved.

As the agreed performance targets may vary between investment managers, it is not possible to provide a precise figure for the performance based fee which will be applicable to individual Portfolios.

External manager performance based fees have been estimated based on the average annual performance based fees over the 12 months to 31 March 2021 (where these Portfolios did not have returns for five years, returns for similar portfolios are used). The fees incurred will depend on the managers selected and their performance. These managers can vary from time to time. Actual fees will fluctuate from these estimates as past performance is not indicative of future performance.

Bank Charges

Bank charges in relation to your investment may be payable by you. These charges may include telegraphic transfer, bank cheque and dishonour fees.

Negotiable Fees

The Manager reserves the right to negotiate differential management fees with an investor having regard to factors such as the amount of their investment. Mercer will confirm the details of this arrangement in a side-letter to you.

Rebate of Management Fee

A management fee (depending on the Portfolio in which you invest and as set out in the Investment Management Fees and Other Management and Administration Charges Table on pages 27 and 28) is charged by deduction from the assets of each Portfolio when the unit price is determined. If, however, a lower management fee has been negotiated and your management fee is less than the amount calculated using this percentage, additional units will be issued to you at the end of each month on

the difference between the management fee deducted from the unit price and the management fee charged to you.

Fee Increases

The Manager has the right to increase fees to the maximums set out below at any time without the prior approval of investors. Reasons might include changes in economic conditions or government regulations. You will be provided with at least 30 days' prior written notice of any such increase.

Maximum Fees

The following fees represent the maximum fees allowed under the MITNZ governing documents:

- a contribution fee* of 5% of any amount invested in a Portfolio or a fixed monetary amount per unit prescribed by the Manager
- a withdrawal fee* of 5% from each amount paid out of a Portfolio or a fixed monetary amount per unit prescribed by the Manager
- an annual Investment Management fee of 4% per annum of the net asset value of each Portfolio
- an annual Trustee fee of 4% per annum of the net asset value of the relevant Portfolio.

* These fees are not charged by the Portfolios as at the date of this Information Memorandum.

The Manager and the Trustee have elected to forgo these maximums for the fees charged (if any) as shown in the "Investment Management Fee and Other Management and Administration Charges" table. Any future fee increases will be within these maximums.

Transaction and Operating Costs

Costs associated with ongoing management, transactions and trades for the Portfolios' assets may be recovered. Transactional and operational costs may include brokerage, commissions, custodial settlement fees, the buy/sell spread of any underlying investment and other fees and costs which would be incurred in buying or selling part or all of the underlying investments of each Portfolio. These costs will differ according to the type of assets in the Portfolio, and will be paid out of the assets of the Trust and are in addition to the Investment Management fees and Other Management and Administration Charges.

Buy/Sell Spreads

For some Portfolios, the issue price of units may differ from the withdrawal price of those units. The difference between the issue and withdrawal price

represents an allowance for transaction and operating costs. This is also commonly referred to as the buy/sell spread.

Buy/sell spreads are designed to ensure, to the extent possible, that any transaction costs incurred as a result of an investor applying to or withdrawing from the Portfolio are borne by that investor, and no other existing investors.

The buy spread is applied at the time of making an investment (initial or additional) into the Portfolio and the sell spread is reflected in the valuation and is applied at the time of withdrawal.

Details of what, if any, buy/sell spreads are applicable to a particular Portfolio are set out in the table on the next page. These buy/sell spreads are generally applicable to a particular Portfolio as a percentage of an investment made into a Portfolio.

The buy/sell spreads will vary from time to time and the Manager may waive or reduce the buy/sell spreads at its discretion. No part of the buy/sell spreads are paid to the Manager or an investment manager. Buy/sell spreads are not subject to GST.

MITNZ Portfolios	Estimated Buy Spread (% of net asset value)	Estimated Sell Spread (% of net asset value)
Mercer Trans-Tasman Shares Portfolio	0.30	0.30
Mercer Socially Responsible Trans-Tasman Shares Portfolio	0.30	0.30
Mercer New Zealand Shares Index Portfolio	0.30	0.30
Mercer Overseas Shares Portfolio	0.15	0.10
Mercer Overseas Shares Plus Portfolio	0.14	0.12

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Mercer Socially Responsible Overseas Shares Portfolio	0.14	0.12
Mercer Socially Responsible Overseas Shares Index Portfolio	0.12	0.08
Mercer Low Volatility Shares Portfolio	0.10	0.10
Mercer Overseas Small Companies Portfolio	0.20	0.20
Mercer Emerging Markets Portfolio	0.25	0.25
Mercer Overseas Shares Index Portfolio	0.12	0.08
Mercer Hedged Overseas Shares Index Portfolio	0.18	0.14
Mercer Overseas Shares Index Portfolio B	0.12	0.08
Mercer Hedged Overseas Shares Index Portfolio B	0.18	0.14
Mercer Hedged Overseas Shares Portfolio	0.18	0.13
Mercer Hedged Overseas Shares Plus Portfolio	0.18	0.16
Mercer Socially Responsible Hedged Overseas Shares Portfolio	0.14	0.12
Mercer Socially Responsible Hedged Overseas Shares Index Portfolio	0.18	0.14
Mercer Shares Portfolio	0.20	0.19
Mercer Unlisted Property Portfolio	0.04	0.04
Mercer Unlisted Infrastructure Portfolio	0.08	0.08
Mercer Listed Property Portfolio	0.28	0.28
Mercer Listed Infrastructure Portfolio	0.20	0.20
Mercer Natural Resources Portfolio	Nil	Nil
Mercer Commodities Portfolio	Nil	Nil
Mercer Alternative Assets Portfolio	Nil	Nil
Mercer Select Alternative Assets Portfolio	Nil	Nil
Mercer New Zealand Sovereign Bond Portfolio	Nil	Nil
Mercer Cash Portfolio	Nil	Nil
Mercer Overseas Sovereign Bond Portfolio	0.09	0.09
Mercer Overseas Sovereign Bond Index Portfolio	0.08	0.08
Mercer Global Credit Portfolio	0.23	0.16
Mercer Socially Responsible Global Credit Portfolio	0.30	0.30
Mercer Overseas Fixed Interest Portfolio	0.26	0.59
Mercer Global Absolute Return Bond Portfolio	0.20	0.68
Mercer Conservative Portfolio	0.09	0.09
Mercer Moderate Portfolio	0.13	0.12
Mercer Balanced Portfolio	0.16	0.16
Mercer Growth Portfolio	0.17	0.17
Mercer High Growth Portfolio	0.19	0.18
Mercer Socially Responsible Conservative Portfolio	0.10	0.11
Mercer Socially Responsible Balanced Portfolio	0.15	0.15
Mercer Socially Responsible Growth Portfolio	0.16	0.16

Buy/ sell spreads

There are currently no contribution, establishment, termination or withdrawal fees charged to you by the Manager and you are not currently charged any other fees on an individual basis for investor-specific decisions or actions.

Taxation

Portfolio Investment Entity ('PIE') Taxation

The MITNZ are treated for New Zealand tax purposes as unit trusts. The Manager has elected for these unit trusts to each be Portfolio Investment Entities or 'PIEs' for the purposes of the Income Tax Act 2007.

The Manager has determined that the Portfolios will only be offered for investment by investors who notify their IRD number to the Manager and are eligible for a prescribed investor rate ('PIR') of 0% or 28% for the purposes of the tax legislation applying to PIEs, and whose investment in the MITNZ does not at any stage compromise the ability of the MITNZ to continue to meet the PIE eligibility rules in the Income Tax Act 2007. A PIR of 0% or 28% will continue to be applied by the Manager unless the investor or the Commissioner of Inland Revenue notify the Manager of an alternative PIR for the investor, in which case the investor may cease to be eligible to be an investor in the Trusts. The Manager reserves the right to accept investors who notify a PIR other than 0% or 28%.

All of the taxable income or loss and associated tax credits applicable to the Portfolios are calculated by the Manager and attributed to investors in proportion to the units they hold on each of the days when the taxable net income or net loss and tax credits arise.

Under current taxation law the MITNZ pay income tax on behalf of investors that have a PIR of 28% on the taxable income of the Portfolios that is attributed to them. Investors with a 0% PIR are responsible for satisfying their own tax liabilities or refunds of tax credits on their attributed share of the taxable income or loss of the MITNZ directly with IRD. The MITNZ do not accrue or pay any income tax on their behalf. The Manager will provide taxable net income or net loss and tax credit data for your investment in the Portfolio(s).

Calculation of taxable income

PIEs are generally not subject to tax on any gain from the sale of shares in New Zealand companies or Australian resident companies which are listed on approved Australian Stock Exchange indices.

Taxation of overseas shares

Most overseas shares held by the MITNZ are Foreign Investment Fund (FIF) interests that are subject to tax under the Fair Dividend Rate (FDR) method.

Under FDR, taxable income is deemed to be derived equal to 5% of the market value of FIF interests calculated on a daily basis (and any dividends or other returns flowing from these investments are not taxable in New Zealand).

Also under FDR, any losses in respect of holdings in overseas shares and interests in managed funds are not deductible for tax purposes. Tax may be imposed in overseas jurisdictions in relation to overseas investments (although this may give rise to a tax credit in New Zealand).

Other income

Other income of the MITNZ (e.g. interest on bank deposits, fixed interest and other financial arrangements) are subject to the relevant tax rules applying to these investments which generally means that taxable income follows accounting income.

Ability to accept expense transfers

The Manager has discretion to accept expense transfers each year from Investors with a PIR of 28% subject to satisfying the relevant requirements in the Income Tax Act 2007. Refer to **Transfer (passing up) of expenditure** on the following page for details.

Payment of PIE tax or receipt of PIE tax credits for 28% PIR investors

The Manager will calculate PIE tax payable to Inland Revenue each year for 28% PIR investors at the earlier of 31 March or at the date of a withdrawal.

The Manager will make necessary adjustments to the interests of these investors in the MITNZ by deducting the amount of net PIE tax payable or paying the amount of refundable PIE tax credits, as appropriate.

While the current intention of the Manager is not to make distributions of investment income from the MITNZ, should this intention change, the Manager may adjust the amount of distribution to an investor with a 28% PIR by the amount of any PIE tax payable on their behalf.

Investor Tax Information

The Manager will annually provide investors and IRD with the necessary MITNZ tax information as prescribed by IRD under the Tax Administration Act 1994 to enable you to calculate and pay your own tax liability or claim refunds of allowable tax credits.

Taxation on investing and withdrawing

Under current tax legislation as it applies to investors in PIEs, there is no tax payable:

- upon receipt of an investment in the MITNZ;
- upon making a withdrawal from the MITNZ;
- upon withdrawal of any units in the MITNZ.

Transfer (passing up) of expenditure

Investors may elect to transfer the deductible expenditure of the scheme (of which they are trustee) to the MITNZ to the extent allowed by subpart DV of the Income Tax Act 2007. If the election is accepted by the Manager, the account of the investor who elects to transfer deductible expenditure to the MITNZ will be credited with the tax advantage derived by the MITNZ from such transfer. If the Inland Revenue Department disallows any claim in respect of any

expenditure transferred to the MITNZ, any credit received by the investor shall be reversed to the extent that the MITNZ does not receive the tax benefit claimed and the investor must indemnify the Manager for any tax liability, including any interest or penalties arising from the disallowance.

Disclaimer

The explanations regarding taxation contained in this Information Memorandum reflect legislation current at the date of issue of this Information Memorandum. Government legislation relating to the taxation of pooled investment vehicles is complex and both legislation and its interpretation may be changed with little notice. As circumstances differ, the taxation laws will affect individual investors in different ways. Accordingly, the Manager recommends that you seek professional advice on taxation matters.

Other things you should know

Distribution of income

The current intention of the Manager is not to make distributions of investment income from the MITNZ. All earnings on investments will accumulate in the MITNZ and are reflected in unit prices. You may access investment income only through a request to the Manager for the withdrawal of part of your investment.

If the Manager in future decides to make distributions of investment income from MITNZ, Unit Holders may request that their distribution entitlements be reinvested in the relevant Portfolio.

Any reinvestment of distribution entitlements will be offered on such terms and conditions as the Manager and Trustee may determine from time to time. The Manager may decline to effect any reinvestment of entitlements without giving reasons.

Units and unit pricing

What are units?

The value of interests in each Portfolio are divided into units of equal value. Each time an investment is made into a Portfolio, units are issued by the Manager at the issue price. Similarly, when an investment is withdrawn from a Portfolio, units are redeemed by the Manager at the withdrawal price.

Please note that:

- The Manager may, in its absolute discretion, accept or reject all or part of an application for units in any of the Portfolios.
- The Manager can only allocate units when it receives all the information necessary to invest.

How and when are unit prices calculated?

The unit price of each Portfolio is calculated on a daily basis by the Manager although the Manager may calculate prices more frequently when it considers it to be appropriate.

The issue price and withdrawal price of a whole unit reflects the net asset value of a Portfolio divided by the number of units on issue at the relevant time for that Portfolio. In determining the unit prices, a notional allowance may be made for any applicable buy/sell spread.

Unit prices are calculated to the fourth decimal place. The net asset value of a Portfolio reflects the value of the underlying assets of that Portfolio less any liabilities (including expenses) related to that Portfolio.

Unit prices may rise or fall depending on fluctuations in the underlying value of the investments in each Portfolio.

How are assets valued?

Unless the Manager determines otherwise, the underlying assets of the Portfolios will be valued at their market value.

A range of valuation methods and policies may be used. These policies will result in the calculation of a unit price that is independently verifiable. Neither the Manager nor the Trustee directly controls the valuation policies of the external investment vehicles.

Transfers of units

Units may be transferred to another eligible investor by lodging with the Manager an executed transfer in a form approved by the Manager. A transfer is not effective until registered. Registration of the transfer is at the discretion of the Manager. The Manager does not charge a transfer fee.

Manager's responsibilities and duties

The Manager is responsible for:

- issuing and withdrawing units
- recommending guidelines and procedures for the investment of the Portfolios
- investing the Portfolios
- the general operation of the Portfolios in accordance with the Trust Deed and the law.

The Manager is subject to duties in acting as manager, including to:

- act honestly and in good faith
- act in the best interests of investors and treat investors equitably
- exercise the care, diligence, and skill that a prudent person engaged in that profession would exercise in the same circumstances
- carry out its functions in accordance with the Trust Deed and all relevant law.

Trustee's responsibilities and duties

The Trustee is responsible for:

- monitoring the Manager's compliance with the Trust Deed and relevant law
- monitoring the investment of MITNZ assets
- agreeing with the Manager on guidelines and procedures for the investment of the Portfolios
- holding the assets of the Portfolios in its name, the name of its nominee, or the name of the Custodian.

The Trustee is subject to duties in acting as trustee, including to:

- act honestly and in good faith
- act in the best interests of investors

- exercise the care, diligence, and skill that a prudent person engaged in that profession would exercise in the same circumstances.

Manager and Trustee powers

The Manager has power to invest the assets of the Portfolios in property/assets and any rights of any kind and has the power to borrow money (although it is not its intention at the date of this Information Memorandum to do so).

The Manager may retire at any time (after giving 3 months' notice in writing). The Manager will be removed as manager of a Trust:

- if removed in accordance with relevant law;
- if the Trustee certifies that removal of the Manager is required in the interests of investors;
- following the passing of an extraordinary resolution of investors of the Trust to remove the Manager; or
- if it becomes insolvent.

Any new manager is appointed by the Trustee or by the investors if no new manager has been appointed within two months of the vacancy occurring.

The Trustee may retire at any time (after giving 3 months' notice in writing). The Trustee will be removed as trustee of the MITNZ:

- if removed in accordance with relevant law;
- following the passing of an extraordinary resolution of investors of the MITNZ to remove the Trustee;
- if the Manager certifies that removal of the Trustee is required in the interests of investors;
- if it becomes insolvent; or
- if the Manager gives at least six months' notice in writing (or any other period agreed between the Manager and the Trustee). The Manager cannot exercise its power to remove on notice as retaliation against proper actions of the Trustee, and any replacement trustee appointed must be a licensed supervisor (within the meaning of the Financial Markets Conduct Act 2013).

Any new trustee is appointed by the Manager or by the investors if the Manager fails or refuses to appoint a new trustee. The new trustee must be qualified to act as trustee of the MITNZ.

The Manager and the Trustee are entitled to pay themselves a fee out of the fees charged to investors. Please refer to the **Fees and costs** section for more details on fees.

Manager's and Trustee's indemnity

The Manager and the Trustee are entitled to be indemnified, out of the assets of the Trusts, against all liabilities which may be incurred in administering the Trusts unless those liabilities have arisen out of the Manager's or Trustee's dishonesty, wilful misconduct, wilful default, wilful breach of trust, or breach of trust due to failure to show the required degree of care and diligence.

Service providers to the Manager and the Trustee

The Trustee and Manager can appoint service providers to assist in running the Portfolios. The main service providers to the Trustee and Manager are BNP Paribas; Mercer Investments (Australia) Limited; and the various investment managers.

BNP Paribas provides a range of services including custody and unit administration services (such as unit pricing and unit registry services).

Mercer Investments (Australia) Limited has been appointed under a "Service Level Agreement" to provide services associated with the management and investment of the Trusts and Portfolios.

Amendment of the Governing Documents

From time to time it may be necessary to amend the provisions of the governing documents (the Trust Deed). The Manager and Trustee have the power to amend all or any of the provisions of the governing documents. Any amendment must comply with the restrictions in the governing documents which protect the rights of investors and any applicable legal requirements.

Information on request

Investors may inspect the governing documents and the financial report at any reasonable time by lodging a request with the Manager.

Termination of a Trust

Each Trust must terminate on the 125th anniversary of its establishment date. A Trust may be terminated at any time by the Manager unless investors holding more than 50% of units in the Trust disapprove of the proposed wind up. Investors may also wind up the Trust by passing an extraordinary resolution to that effect.

Upon termination, the Trustee must realise the property of the Trust to discharge all liabilities, pay the expenses of termination and then distribute the balance to investors in proportion to their investments. All investors immediately prior to a Trust's termination will receive a copy of the Trust's final audited accounts.

Rights of investors

Investors are entitled to a beneficial interest in the Portfolios in respect of which they hold units. Each unit confers an equal and undivided interest in the assets of the corresponding Portfolio as a whole, not in parts or single assets. However, you are not entitled to interfere with, or exercise, the powers of the Manager or the Trustee in respect of any of the Portfolios' property, liability or obligation or to lodge a caveat over the Portfolios' property. The rights of investors include:

- to have units allocated to, and redeemed from, their unit holding subject to any restrictions contained in the governing documents;
- to participate in the distribution of income of the Portfolios;
- to participate in the distribution of assets on the winding up of a Trust;
- to receive various information concerning their interest in a Trust; and
- to attend and vote at meetings of investors.

Being an investor in the Portfolios does not entitle a person to any interest in the assets of the MITNZ.

Liability of investors

The governing documents limit the rights of the Manager and the Trustee and any creditor of the Trust to seek indemnity from an investor beyond the extent of the Trust's property. However, investors should be aware that the effectiveness of such clauses is yet to be finally determined by the Courts. The governing documents give the Manager and the Trustee powers to recoup money from Trust assets in relation to payment of any of your taxation liabilities as required by law and any other payment expenses.

Meetings of investors

The Manager and the Trustee may call meetings of investors. Meetings may also be called by investors representing 50% of all investors (either by number of investors or value of unit holding). At least 2 weeks' notice must be given to all affected investors before convening a meeting.

You are entitled to attend a meeting in person or by proxy. Subject to limited exceptions, resolutions passed at a meeting at which a quorum of investors is present are binding on you, whether or not you attend.

Right to change terms and conditions

The Manager reserves the right to change the terms and conditions set out in this Information Memorandum as applicable to any Portfolio or Trust, except as otherwise indicated in this document (and subject to the governing documents for the relevant Trust), by giving not less than 30 days' prior written notice of material changes to investors in that Portfolio or Trust. If you withdraw before the date on which the change takes effect you will not be bound by the change.

Monitoring inquiries

The Manager may, at its discretion, monitor or record inquiries or transactions made by telephone. This is done for reasons of accuracy, verification, security and service.

Privacy

The Manager may hold personal information about individuals. Typically this may include an individual's name, address, date of birth and IRD Number. This information may be needed to invest funds.

Personal information may be collected at the time you make an investment and may be disclosed to the Trust's administrator, professional advisers, government bodies and other parties as required by the law or to properly administer your investment.

The Manager follows the Privacy Principles as described in the Privacy Act 2020 and has a Privacy Policy which describes in detail the way the Manager handles investors' personal information.

If you wish to check or amend your personal information please contact the MITNZ Inquiries and Privacy Officer in the 'How to Contact Us' section located on page 38.

Foreign Account Tax Compliance Act

Under the U.S. Foreign Account Tax Compliance Act (FATCA), certain "foreign financial institutions" (FFIs) are required to comply with the requirements discussed below in order to avoid the imposition of a 30 per cent United States withholding tax on certain payments (including certain US-source income payments). Based on the guidance available to date, we can confirm that the Trusts are FFIs.

To enable the Trusts to comply with their obligations, we are required to obtain and disclose information about certain US and US-owned investors to the New Zealand Inland Revenue Department (who will pass that information on to the US tax authorities).

The information we require from you is contained in the **Account Set Up Form**. You need to provide us with further information if there is a change in circumstances which renders the information provided incorrect or unreliable. We may also request further information from you in the future for this purpose.

FATCA AND CRS

The following information is for investors who are tax residents of countries other than New Zealand. We are required to collect and report information about such investors to meet our obligations under the Foreign Account Tax Compliance Act ('FATCA'), a set of U.S. regulations intended to prevent tax evasion through the use of offshore accounts by U.S. citizens; and also the OECD Common Reporting Standard ('CRS'), which together require financial institutions, including Mercer, to collect and report the financial account information of investors who are a tax resident in a jurisdiction other than NZ to Inland Revenue ('IR'). Accordingly, we may require additional information from you in order to comply with these obligations.

Common Reporting Standard (Other Offshore Residents)

The New Zealand Government has implemented the OECD Common Reporting Standard for the automatic exchange of financial account information, which took effect from 1 July 2017.

As with the FATCA regime described above, CRS requires financial institutions to collect and report the financial account information of investors who are a tax resident in a jurisdiction other than NZ to IR. IR will then provide this information to the participating foreign tax authorities of those investors who are a tax resident in a jurisdiction other than NZ.

FATCA and CRS reporting do not include investors who are solely classified as NZ Tax residents but we must confirm the tax resident status of all investors or beneficial owners of investments.

Anti-Money Laundering and Countering Financing of Terrorism (AML/CFT)

The NZ Mercer companies have a group AML/CFT Programme which includes comprehensive policies and processes covering our financial products, services and advice. We need to collect certain

information from new customers and, from time to time, existing customers.

We also need to verify the identity of customers and certain persons associated with them.

We will use the Driver's Licence and/or passport details supplied in the **Account Set Up** form to complete an online verification.

If the online verification is not successful or licence/passport details are unavailable, we will contact you to make other arrangements which for individuals may include a current, certified copy of an original identity document e.g. passport page with photo. We also need to verify the physical or requested address for all customers and the individuals associated with them e.g. bank statement. The documentation needed for entity customers (e.g. companies, trusts, etc) may include:

- trust deed
- certificate of registration
- company extract
- constitution

Persons associated with the entity customer include:

- Beneficial owners/effective controllers (trustees, beneficiaries, directors)
- Authorised signatories
- Other persons acting on behalf of the entity

Disclosure of interest

- The Trustee and the Manager are entitled to be paid fees from each Portfolio, and to be indemnified and reimbursed out of MITNZ assets for expenses and liabilities incurred in the proper performance of their duties in accordance with the provisions of the Trust Deed.
- The Custodian and the investment managers receive a fee for the provision of services to the Trustee and Manager.
- Certain Portfolios may invest in investment vehicles managed by other Marsh & McLennan Companies (including the Mercer Multi-Manager Funds as managed by Mercer Investments (Australia) Limited).

Revisions to this Information Memorandum

This Information Memorandum will be updated periodically. The latest Information Memorandum can be found here: https://info.mercer.com/rs/521-DEV-513/images/MITNZ_Information_Memorandum_FINAL.pdf

Statement of Investment Policy and Objectives (SIPO)

The MITNZ SIPO contains further information on the Roles and Responsibilities, Investment Structure, Investment Beliefs and Process, Objectives, Investment Strategy and Investment Policies for Mercer and the MITNZ. The SIPO can be found here: https://info.mercer.com/rs/521-DEV-513/images/MITNZ_SIPO.pdf

Trust Deed

The MITNZ are governed by a legal document called the Trust Deed. The Trust Deed sets out the rights and obligations of investors, the Manager and the Trustee. References to the Trust Deed in this Information Memorandum include the Deed of Establishment constituting each Trust and setting out various particulars for that Trust. The operation of each Trust is also subject to current applicable legislation.

How to contact us

Address: Mercer Investment Trusts New Zealand
Mercer (N.Z.) Limited
Level 11
15 Customs Street West
PO Box 105591
Auckland 1010
New Zealand
Phone: +64 9 928 3200
Email: nzportfolios@mercercor.com
Website: <https://www.mercer.co.nz/>

Glossary

To help you understand the information in this Information Memorandum and the differences between the Portfolios, we have explained below some of the terms used and how they are relevant to the different Portfolios.

Active Management

Active Management is an investment strategy in which the investor seeks to outperform a given benchmark.

Asset class

Asset classes are the names given to the different financial categories or sectors in which your money may be invested. The major asset classes include shares, real assets, fixed interest, cash and alternative assets. These asset classes can be broken down further for example to include New Zealand or overseas shares, New Zealand or overseas sovereign bonds, direct (unlisted) or listed property investments. All asset classes have different risk and return characteristics.

Certain asset classes, such as property, infrastructure and alternatives contain both growth and defensive characteristics. Mercer uses the equity and debt distinction as the primary differentiator between growth and defensive investments respectively.

Further information on Asset classes is provided in the table on page 41.

Benchmark and ranges

The benchmark is the targeted long-term mix of investments. Factors such as the Manager's Dynamic Asset Allocation positions or market movements may cause the actual mix to vary from this benchmark, but it will be targeted to stay within the allocation ranges.

Benchmark Portfolio

The return of the Benchmark Portfolio for each portfolio is calculated using the weighted index return of each asset class and the specific benchmark asset class weights.

Business Day

A day upon which banks registered in New Zealand are open for business in Auckland, Wellington, and upon which Australian banks are open for business in Melbourne, other than a Saturday or Sunday.

Consumer Price Index (CPI)

The CPI is used to measure the rate of inflation. In New Zealand it is based on a basket of household goods and services.

Dynamic Asset Allocation

Dynamic Asset Allocation or DAA means adjusting the Target Allocation to asset classes up or down to reflect a range of factors primarily for risk control, capital preservation, and incremental value add.

Funding Period

The 10 Business Days applications will have in which to submit monies to credit the agreed application amount to the bank account (specified on page 44) from when we issue a 'Request to pay the application amount'.

Hedging

Hedging generally refers to the process of protecting investments against, or reducing the risk of, a loss. For example, in the context of currency, the value of overseas investments is affected by rises or falls in the value of the New Zealand dollar (e.g. if the New Zealand dollar rises in value, then overseas investments in New Zealand dollar terms will reduce in value.) The Manager and underlying investment managers can use various techniques to minimise the effect of currency movements on overseas investments – this is currency hedging.

In-Specie Transfer

In respect of a withdrawal request, the transfer of an underlying asset or underlying assets of a Portfolio instead of a payment of cash from that Portfolio.

In respect of an application for units, the transfer of an asset or assets to a Portfolio, instead of a payment of cash to that Portfolio.

Investment timeframe

This is the minimum time an investor should generally consider holding an investment in a Portfolio in order to meet the Portfolio's objectives. This is a guide only.

Marsh & McLennan Companies, Inc. (MMC)

MMC is a global group of professional service companies listed on the New York and London Stock Exchanges. Mercer is part of the MMC group.

Mercer Multi-Manager Funds

The Mercer Multi-Manager Funds are a series of Australian unit trusts, managed by Mercer Investments (Australia) Limited (a wholly owned subsidiary of Marsh & McLennan Companies, Inc.).

Mix of investments

This refers to the benchmark asset allocation of a Portfolio.

MSGE

Mercer Sustainable Global Equity Fund ('MSGE') is an Irish-domiciled Mercer multi-manager fund managed by Mercer Global Investments Europe Limited, a related party of the Manager. The MSGE is the underlying investment of the overseas shares asset class within the Socially Responsible Portfolios.

Multi-manager investment approach

The Multi-manager investment approach is a structure in which more than one investment manager may be appointed to manage assets in each asset class, sector or investment style within the Portfolio.

Notice Period

Should an applicant wish to withdraw their commitment to purchase units in either the Mercer Unlisted Property Portfolio or Mercer Unlisted Infrastructure Portfolio, they must provide us with at least 24 months' written notice.

The commencement date of the Notice Period recorded in the Register for the Withdrawal of Commitment will be the Business Day that the request is received where the request is received before 10am, or the next Business Day where it is received at or after 10am New Zealand time.

Passive Management

Passive Management aims to mirror a market index return by replicating as close as possible a benchmark index.

Portfolio objectives

These identify the type of return a Portfolio aims to achieve for investors over a specified time period. These can be stated in relation to a relevant index such as CPI. **Please note that the objectives of any particular Portfolio should not be treated, or relied upon as a forecast, indicator or guarantee of any future returns or performance for that Portfolio. The value of each Portfolio may rise and fall.**

Private Portfolios

The Manager may also offer Private Portfolios which are tailored for specific investors in addition to the Portfolios described in this Information Memorandum. The terms

of the investment will be defined by way of a side letter in conjunction with the terms of this Information Memorandum.

Register/ Investor Commitment Register

Register means an investor commitment register established for each Portfolio that has an ability to restrict the processing of applications and withdrawal requests due to factors such as illiquid investments, delayed underlying unit pricing and/or restricted capacity. As at the date of this Information Memorandum, the Register is only used for the Mercer Unlisted Property and Mercer Unlisted Infrastructure Portfolios.

All requests for applications, additional investments and withdrawals will be recorded in the Register. The Register will operate as follows:

- Transactions will be processed in the order listed on a 'first come first served' basis.
- A 10 Business Day Funding Period will apply for the payment of monies once units become available.
- A 24 month Notice Period is required for any application or additional investment requests to be removed from the Register.
- All withdrawal requests will be binding unless (in certain circumstances) we agree it can be revoked.

Side Pocket

The allocation of particular assets of a Portfolio to a separate sub-trust within that Portfolio in order to quarantine those assets from the rest of the Portfolio's assets.

Single-manager investment approach

The Single-manager investment approach is a structure in which one investment manager is appointed to manage assets within the Portfolio.

Socially Responsible Portfolios

Collectively refers to the following Portfolios:

- Mercer Socially Responsible Trans-Tasman Shares Portfolio
- Mercer Socially Responsible Overseas Shares Portfolio
- Mercer Socially Responsible Hedged Overseas Shares Portfolio
- Mercer Socially Responsible Conservative Portfolio
- Mercer Socially Responsible Balanced Portfolio
- Mercer Socially Responsible Growth Portfolio.

Glossary Continued: Asset classes

	Definition
Growth Investments	Growth investments are types of investments that have the potential to grow over the long-term but are also likely to experience volatility (ups and downs) in performance.
Shares	<p>When buying a share, an investor is actually buying a portion of a company; literally a “share” of it. The investment return will depend on how the company performs over time and on economic factors. Long-term returns from shares have historically tended to be higher than those achieved by property, fixed interest and cash. However, in the short to medium-term, performance tends to have more ups and downs; that is, experiences medium to higher “volatility”.</p> <p>An investment in overseas shares provides exposure to different economies, which may assist in reducing overall volatility due to increased diversification. However overseas share investments are subject to currency movements that can add to, or take away from, the share market return. For example, if the New Zealand Dollar falls in value relative to other currencies, then overseas share investments will generally be worth more in New Zealand dollar terms. However, a stronger New Zealand dollar will generally take away some of the value of overseas share investments. “Hedging” overseas share investments to the New Zealand Dollar may help to even out some of the ups and downs caused by currency movements around the world.</p> <p>The Mercer Hedged Overseas Shares Portfolio, the Mercer Hedged Overseas Shares Plus Portfolio and the Mercer Socially Responsible Hedged Overseas Portfolio are normally substantially or fully hedged to New Zealand Dollars (on an after tax basis). The Trans-Tasman Shares Portfolio may contain exposure to Australian Dollars depending on the underlying holding in Australian shares and the level of hedging employed, which may vary over time. Other share Portfolios are generally not hedged to the New Zealand dollar.</p> <p>Trans-Tasman Shares</p> <p>An investment in Trans-Tasman shares provides you with exposure to New Zealand and Australian companies listed on the New Zealand and Australian stock exchanges.</p> <p>Overseas Shares</p> <p>An investment in Overseas Shares provides you with exposure to a range of companies listed in different developed and emerging economies and diversification across different industry sectors.</p> <p>Emerging Markets Shares</p> <p>An investment in Emerging Markets Shares provides you with exposure to companies in a developing or industrialising country.</p> <p>Overseas Small Companies Shares</p> <p>An investment in Overseas Small Companies Shares provides you with exposure to companies with market capitalisation levels that are among the smallest within a particular market. The definition of “small company” can vary between markets.</p> <p>Low volatility shares</p> <p>By investing in low volatility shares you gain exposure to equity investment strategies that exhibit lower volatility than traditional equity strategies. Returns from low volatility shares are therefore expected to be more stable and consistent, and less volatile in nature than returns from overseas share markets.</p>

	Definition
Real Assets	<p>Real assets generally include property, infrastructure, and natural resources (more detail on each of these asset classes is provided below). Within these asset classes exposure can be through listed or unlisted investments both in New Zealand and overseas. Exposure to overseas investments will generally be substantially or fully hedged back to New Zealand dollars (on an after tax basis). Exposure to 'real assets' is another means of aiming to generate growth oriented returns, with the potential for lower volatility than share investments.</p> <p>Property</p> <p>Investing directly in office buildings, shopping centres, industrial estates and other similar property investments is known as direct property investment. Investors can also buy units in property trusts, which invest in a variety of properties and property related companies. These trusts and companies may be listed on a stock exchange or they may be unlisted. Like shares, a property investment is considered a long-term investment as it has the expectation of some ups and downs in the short-term.</p> <p>Infrastructure</p> <p>Infrastructure investments are investments made in capital intensive, long term assets required to fulfil major economic and social needs. Characteristics that can be assigned to infrastructure investments include the relatively stable nature of the underlying assets and predictable cash flows which are often linked to inflation in some form. Investors can gain exposure to infrastructure assets through direct investments, unlisted or listed funds or companies with the underlying assets themselves being in New Zealand or overseas. Examples of infrastructure assets may include airports, toll roads, pipelines, utilities and social infrastructure.</p> <p>Natural Resources</p> <p>Natural Resources cover a range of investments in both traditional (commodity futures and timber) and emerging (water, agricultural land) natural resources sectors. Investors can gain exposure to natural resources assets through direct investments, unlisted or listed funds or companies with the underlying assets themselves being in New Zealand or overseas.</p>
Alternative Assets	<p>Alternative assets generally comprise investments which do not fit within the traditional broad asset classes (such as shares, real assets, fixed interest and cash). Examples may include absolute return funds (e.g. hedge funds), private equity, and various structured products. Alternative assets may include exposure to overseas investments for which the foreign currency exposure is normally substantially or fully hedged to New Zealand dollars (on an after tax basis).</p>

Defensive Investments	Defensive investments are types of investments used when trying to achieve a lower probability of a negative return (in other words when the value of the investment falls). Defensive investments tend to produce lower but more stable long-term returns than growth investments.
Cash	Cash includes short-term interest bearing investments. Generally, the likelihood of losing the initial investment in cash is minimal. While volatility (the chance of ups and downs in value) with cash is low, the returns are also likely to be lower than those available from fixed interest, real assets and shares over the long-term.
Bonds	Bonds, or fixed interest investments generally provide a regular coupon or interest payment over the life of the investment with the repayment of capital expected at the end of the investment term. They are issued by New Zealand and overseas governments, semi-government authorities (sovereign bonds) and companies (global credit & high yield debt). These investments can generally be bought or sold before they mature, potentially resulting in capital gains or losses caused by changes in the market interest rates at which the investments are valued or changes in the underlying creditworthiness of the issuer. Interest can be either fixed or floating.
Sovereign Bonds	Sovereign bond investments are fixed interest securities issued to investors by New Zealand and overseas governments and quasi-government authorities. Overseas Sovereign bonds are normally substantially or fully hedged to New Zealand dollars.
Global Credit	Global credit investments are bonds/ fixed interest securities issued to investors by New Zealand and overseas companies and other issuers. Global credit covers a wide range of investments that incorporate varying levels of credit risk, these include; investment grade credit, high yield, asset backed securities, mortgage backed securities, convertible notes and emerging market debt. Global credit investments are generally expected to be less volatile than shares but more volatile than sovereign bonds. Consequently, global credit investments have a higher expected return than sovereign bonds over the long-term. Overseas global credit investments are normally substantially or fully hedged to New Zealand dollars.
Global Absolute Return Bond	A range of active fixed interest investment strategies which seek to deliver positive returns in all market environments. Strategies may invest a wide range of securities including bonds, credit, cash, currencies and may involve extensive use of derivatives. The composition of these portfolios may differ significantly from market benchmarks.

How to apply and transact on your account

This section contains information for investors on how to invest and transact on your account. It covers:

- Setting up an account (this page).
- Making an investment (this page).
- Requesting a withdrawal payment (page 46).
- Switching between portfolios (page 47).
- In-specie transfers (page 47).

Setting up an account

Before an initial investment is made, new investors must set up an Account using the Account Set Up Form below. Please scan the completed form and send to the manager with the details found on page 38.

Once the **Account Set Up Form** has been completed and processed, an Investor Number will be allocated. This may take up to five business days. An investment can then be made using the **Investment Form**.

Making an investment

This section contains information for investors on how to invest in the MITNZ Portfolios. The application process varies and is dependent on whether the Portfolio you want to invest in has any Special Transaction and Liquidity Conditions (Refer pages 13 to 22). If the Portfolio uses a Register to process withdrawals see **Additional information for Portfolios using a Register**.

To make an initial investment (through applying for units) in a Trust you will need to first complete the **Account Set Up Form**.

Unless you wish to make an investment in a Portfolio using a Register, a transfer of money must then be arranged to the Trusts' bank account via Electronic Funds Transfer, Direct Credit or RTGS. (details below).

Mercer Investment Trusts NZ Account

Account: 03-0502-0367697-06

Bank: Westpac

The Manager cannot process your initial application for investment in a Trust without your IRD Number and your notification that you are a 0% or a 28% PIR investor. The Manager may also need to periodically confirm these details with you.

Once you have completed your **Investment Form**, please scan and send it to the Manager with the contact details found on page 38. The contact details are also of use for any queries that may arise.

Application requirements and unit prices for investments

Where a properly completed **Investment Form** is received before 10am New Zealand time on a Business Day (together with transferred funds confirmed as cleared funds for that Business Day), the unit price used will generally be that applicable at the close of business that day.

Please see 'Transaction and operational costs' in the **Fees and costs** section of this Information Memorandum for information on the effect of the buy/sell spread on payments into the Portfolios.

Pending applications

Application monies will be held in the MITNZ bank account for up to one month by the Trustee pending receipt of a properly completed Investment Form. Where application moneys are pending receipt of a properly completed Investment Form after one month of receipt, the application money will be returned to the sender. The Manager may refuse to accept any application at its discretion. Any income earned on the payments which have been held by the Trustee will become part of the assets of the Portfolio or Portfolios in which the application for units was made.

Additional information for Portfolios using a Register (Mercer Unlisted Property Portfolio and the Mercer Unlisted Infrastructure Portfolio)

For a Portfolio, identified as using a Register in this Information Memorandum, the receipt of an application or withdrawal request serves as a commitment to buy or sell units. All requests will be entered into the 'Register'.

The Register will be used to record the:

- name of the applicant
- Date the properly completed Investment Form was received and
- Amount of the application commitment.

The date recorded in the Register will be the Business Day (defined in the **Glossary**) that the properly completed request is received where the application is received before 10am or the next Business Day, where it is received on or after 10am.

The Manager will process properly completed applications in the order listed in the Register on a 'first come first served' basis to ensure equity is maintained between investors.

The Manager will notify applicants of their addition to the Register where an application for units is not able to be satisfied in the usual course without delay.

The Manager will not act as an agent for price negotiations between a buyer and a seller. The Manager's role is strictly limited to the operational implementation of the netting off process.

The Manager can apply discretion to meet withdrawal requests by wholly or partially netting off buyers of units with sellers of units in the order that they appear on the Register.

Any netting off of withdrawals will be applied on a 'best endeavours' basis only and the Manager does not guarantee that an investor will be able to withdraw from a Portfolio ahead of the withdrawal terms outlined below. Any netting of units from a seller to a buyer will be done at the unit price available at the time of the transfer.

Request to pay the application amount

Once units become available, applicants will be sent a formal 'Request to pay the application amount' in the order in which they are listed in the Register until all available units have been exhausted.

Applicants will then have up to 10 business days (the 'Funding Period') to submit monies to credit the agreed amount to the Trusts' bank account as set out on page 44 of this Information Memorandum. We may grant an extension to the Funding Period, where an applicant requests and has provided reasonable grounds for why they should receive an extension. Any extension of the Funding Period must be reasonable in the circumstances.

If the applicant is unable to credit the entire application amount when required to do so, we reserve the right to accept the purchase of units for an amount lower than that shown in the Register and move the remaining commitment to the end of the Register or remove the applicant from the Register.

Transactions will be processed using the unit price (as at the date of processing) taking into account any transaction costs.

In the event only part of an investor's application is satisfied, the application will retain its place in the Register in respect of the remaining units.

Withdrawing from the Register

Should an applicant wish to withdraw their commitment to purchase units in the Portfolio, they must provide us with at least 24 months' written notice ('Notice Period')

The commencement date of the Notice Period recorded in the Register for the withdrawal of commitment will be the Business Day (defined in the **Glossary**) that the properly completed request is received where the application is received before 10am or the next Business Day, where it is received on or after 10am.

Where units become available and:

- Applicants fail to give the required notice; or
- The Notice Period has not lapsed; and
- We are unable to replace this commitment with a new investor commitment for an equal or greater amount;

the applicant will be called upon via a 'Request to pay the application amount' to submit monies within the Funding Period to complete the purchase of units.

Withdrawal Request

The receipt of a properly completed withdrawal request (**Investment Form** or written request) serves as registration of a commitment to 'sell' units, which will be recorded in the Register. The date recorded in the Register will be the Business Day that the request is received where the request is received before 10am or the next Business Day, where it is received on or after 10am.

Existing investors are not permitted to have a withdrawal request and a commitment to buy new/additional units for the same class of units recorded in the Register at the same time.

Once entered in the Register a withdrawal payment request becomes irrevocable unless (in limited circumstances) the Manager agrees it can be revoked.

Requests to withdraw will be processed in the order listed in the Register on a 'first come first served' basis to ensure equity is maintained between investors.

Where there are insufficient funds to meet the request in the relevant Portfolio's bank account, the Manager will take appropriate action (e.g. redeem investments) to create sufficient funds. In such cases the Manager will process the withdrawal using the unit price (as at the date of processing) taking into account any transaction costs.

In the event that only part of a withdrawal request is satisfied, the request will retain its place in the Register for the withdrawal of the remaining units.

All withdrawal requests are subject to the terms of the Trust Deed, in particular the period within which the withdrawal request must be satisfied and are as follows:

- For the **Mercer Unlisted Property Portfolio**, a withdrawal request must generally be satisfied by the Manager within 2 years of receipt.
- For the **Mercer Unlisted Infrastructure Portfolio**, a withdrawal request must generally be satisfied by the Manager within 5 years of receipt.

Switching requests

Where an investor requests a switch from one Portfolio to another Portfolio and one or both Portfolios use a Register, the switch request will be processed in the manner set out in this '**Additional information for Portfolios using a Register**' section.

Requesting a withdrawal payment

You may cease participating in the MITNZ by a withdrawal request requesting redemption of all of your units. Please refer to the **Fees and costs** section for information on the effect of the buy/sell spread on the payment of withdrawals.

This section contains information for investors on how to make a withdrawal from the MITNZ Portfolios. The redemption process varies and is dependent on whether the Portfolio you want to withdraw from has any Special Transaction and Liquidity Conditions (Refer pages 13 to 22). If the Portfolio uses a Register to process withdrawals see **Additional information for Portfolios using a Register**.

You may withdraw all or part of your investment in any of the Portfolios by lodging a properly completed **Investment form** or you will need to complete a written request which specifies:

- your account number;
- your account name;
- instructions on whether this request is a partial withdrawal from one or more Portfolios or a full withdrawal from all Portfolios;
- the amount of your investment (in dollars) or the number of units that you wish to withdraw from each Portfolio; and

- signature of appropriately authorised signatories.

Once you have completed your **Investment Form** or request, please scan and send it through to the manager with the details provided on page 38.

All withdrawal requests are subject to the terms of the Trust Deed applicable to the Portfolio, in particular the period within which a withdrawal request must be satisfied and any restrictions on an investor's ability to withdraw from a Portfolio.

Normally a withdrawal request will be completed within ten Business Days. However, the Manager reserves the right to extend this period to 40 Business Days after the next valuation day following receipt of a withdrawal request if appropriate or in the case of a Portfolio with a longer withdrawal period, the period described. See the Additional Transaction and Liquidity Information for details. If the Portfolio uses a Register to process switches see **Additional information for Portfolios using a Register**.

In addition, the Mercer Alternative Assets Portfolio and Mercer Select Alternative Assets Portfolio are subject to the liquidity and transaction terms of the relevant underlying fund. The underlying fund has pre-notification requirements for all transactions. These are detailed in the **Additional Transaction and Liquidity Information** section.

For details of when the Manager can suspend the withdrawal of units refer to **Additional Transaction and Liquidity Information** section.

If your withdrawal request (including all necessary information and appropriate authorised signatures) is received before 10am New Zealand time on a Business Day, the unit price used for the withdrawal will generally be that applicable at the close of business that day. That is, the unit price used will not be that available at the time your request is received and validated. If the request is received on or after 10am it will be processed on the next Business Day. Where there are insufficient funds in the Trust's bank account to meet the request, the Manager will take appropriate action (e.g. withdraw investments) to create sufficient funds. In such cases the Manager reserves the right to process the withdrawal using the unit price applying at a later date where it would otherwise prejudice the interests of other investors.

By submitting a withdrawal request in the above manner, you agree and acknowledge that:

- any withdrawal will be made in accordance with the terms of the then current Information Memorandum;
- you have received, read and agree to be bound by the terms of the current Information Memorandum;
- your personal information will be used by the Manager to provide and manage your investment and you consent to your personal information being handled in this manner;
- the Manager may request information from you and when that information is not supplied or is incorrect the Manager has the power to make appropriate adjustments; and
- you will be bound by the provisions of the governing documents relating to the operation of the Portfolios.

Switching between Portfolios

Switching between Portfolios is permitted at any time subject to such specifications prescribed by the Manager from time to time.

The switching process varies and is dependent on whether the Portfolio you want to withdraw from has any Special Transaction and Liquidity Conditions (Refer pages 13 to 24). If the Portfolio uses a Register to process switches see **Additional information for Portfolios using a Register**.

A request to withdraw payment from one Portfolio for the purposes of switching to another Portfolio will be treated like any other withdrawal and application and where applicable, a buy/sell spread will apply. You may switch between Portfolios by lodging a completed switching request with the Manager. The request must specify:

- your account number;
- your account name;
- your postal address and contact phone number;
- the Portfolio(s) that you wish to withdraw your investment from ("exiting Portfolio(s)") and the new Portfolio(s) that you wish to invest in ("entry Portfolio(s)");
- the dollar amount* that you wish to withdraw from each relevant exiting Portfolio;
- the dollar amount* that you wish to invest in each relevant entry Portfolio; and
- signature of appropriately authorised signatories.

*The total amount withdrawn must equal the total amount invested.

Any switching of investments between Portfolios will be made in accordance with the terms of the then current Information Memorandum. You should obtain and read a copy of the current Information Memorandum whenever you are making a switching

request. Copies of the current Information Memorandum can be obtained by contacting Mercer. Once completed, please send the switching request to the Manager with the details provided on page 38.

The Manager will send a transaction statement to you not more than one month after receiving the switching request.

By submitting a switching request in the above manner, you agree and acknowledge that:

- any switching request will be made in accordance with the terms of the then current Information Memorandum;
- you have received, read and agree to be bound by the terms of the then current Information Memorandum;
- your personal information will be handled by the Manager to provide and manage your investment and you consent to your personal information being handled in this manner;
- the Manager may request information from you and when that information is not supplied or is incorrect the Manager has the power to make appropriate adjustments; and
- you will be bound by the provisions of the governing documents relating to the operation of the Portfolios.

Making an in-specie transfer

If you wish to arrange an in-specie transfer of assets to or from another investment vehicle, please write to us with the details. We may, in our absolute discretion, agree to accept an In-Specie Transfer in satisfaction of your application/ redemption for units. Any such in-specie transfer must be made upon such terms and conditions as we require.

Should you need to

- obtain details of your unit holdings;
- receive the latest unit prices;
- change contact details;
- obtain further copies of the Information Memorandum; or
- make a general inquiry regarding your portfolio

Please use the contact details provided on page 38.

Account Set Up Form

This application forms part of the MITNZ Information Memorandum dated 1 July 2021.

Once the **Account Set Up Form** has been completed and processed, an Investor Number will be allocated, this may take up to five business days. An investment can then be made using the **Investment Form**.

Please ensure this form is fully complete and all required documentation is provided, including the AML requirements. Please scan the completed form and send to the Manager using the contact details on page 38.

Section A - Investor Details

Full Legal Name	Preferred Mercer Account Name (50 character limit)
<input type="text"/>	<input type="text"/>
Address	Mailing Address (if different)
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>
IRD Number	Phone
<input type="text"/>	<input type="text"/>

Transaction confirmations, monthly statements, periodic statements, unit prices, etc, will be sent via email.

You can nominate more than one email address to receive copies of confirmations and statements.

Email Addresses:	Transaction Confirmations	Monthly Statements	ISI Files	Performance Reports
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Country in which entity was established	Companies office registration number (if applicable)
<input type="text"/>	<input type="text"/>
Registered with Charities Commission?	
Yes/No If yes, CC number:	
<input type="text"/>	

Prescribed investor rate (PIR)
(Please select one)

☐ 0%

☐ 28%

Bank Details (for withdrawals)

Account Name

Account Number

INFORMATION MEMORANDUM

Identity Requirements

We are required by law to verify the identities of all Beneficial Owners of the investing entity and any Authorised Representatives included in Section C. Please provide either the drivers licence or passport details for each individual in the form below. Please provide an electronic copy of the ID document and a proof of residential address when submitting the Account Set Up Form.

<div>Full Name</div> <div></div> <div>Date of birth</div> <div></div> <div>Address</div> <div></div> <div></div> <div>Driver's Licence No. (5a.)</div> <div></div> <div>Driver's Licence Card Version No. (5b.)</div> <div></div> <div>Passport Number</div> <div></div> <div>Passport Expiry date</div> <div></div> <div>Are you a resident or Citizen of a country other than N.Z. for tax purposes? <input type="checkbox"/> No <input type="checkbox"/> Yes</div> <div>If Yes, which country:</div> <div></div> <div>Taxpayer Identification number (TIN)</div> <div></div>	<div>Full Name</div> <div></div> <div>Date of birth</div> <div></div> <div>Address</div> <div></div> <div></div> <div>Driver's Licence No. (5a.)</div> <div></div> <div>Driver's Licence Card Version No. (5b.)</div> <div></div> <div>Passport Number</div> <div></div> <div>Passport Expiry date</div> <div></div> <div>Are you a resident or Citizen of a country other than N.Z. for tax purposes? <input type="checkbox"/> No <input type="checkbox"/> Yes</div> <div>If Yes, which country:</div> <div></div> <div>Taxpayer Identification number (TIN)</div> <div></div>
<div>Full Name</div> <div></div> <div>Date of birth</div> <div></div> <div>Address</div> <div></div> <div></div> <div>Driver's Licence No. (5a.)</div> <div></div> <div>Driver's Licence Card Version No. (5b.)</div> <div></div> <div>Passport Number</div> <div></div> <div>Passport Expiry date</div> <div></div> <div>Are you a resident or Citizen of a country other than N.Z. for tax purposes? <input type="checkbox"/> No <input type="checkbox"/> Yes</div> <div>If Yes, which country:</div> <div></div> <div>Taxpayer Identification number (TIN)</div> <div></div>	<div>Full Name</div> <div></div> <div>Date of birth</div> <div></div> <div>Address</div> <div></div> <div></div> <div>Driver's Licence No. (5a.)</div> <div></div> <div>Driver's Licence Card Version No. (5b.)</div> <div></div> <div>Passport Number</div> <div></div> <div>Passport Expiry date</div> <div></div> <div>Are you a resident or Citizen of a country other than N.Z. for tax purposes? <input type="checkbox"/> No <input type="checkbox"/> Yes</div> <div>If Yes, which country:</div> <div></div> <div>Taxpayer Identification number (TIN)</div> <div></div>

Section B – FATCA certifications

1. Is the Trust/Scheme a United States company, trust, or partnership for US tax purposes? Yes/No

If **YES**, the US Taxpayer Information Number* (TIN) or exemption code (for exempt payees) is:

*The TIN for an entity is its Employer Identification Number (EIN).

2. Which of the following describes the entity's FATCA status?

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> New Zealand
Financial Institution** | <input type="checkbox"/> Partner Jurisdiction
Financial Institution | <input type="checkbox"/> A participating foreign
financial institution*** | <input type="checkbox"/> A deemed-compliant foreign
financial institution*** |
| <input type="checkbox"/> Other financial
institution | <input type="checkbox"/> Active Non-Financial
Foreign Entity**** | <input type="checkbox"/> Passive Non-Financial
Foreign Entity+ | <input type="checkbox"/> An exempt
beneficial
owner*** |

** A custodial or depository institution, an investment entity, or a specified insurance company for FATCA purposes.

*** As defined in the relevant US Treasury Regulations.

**** A non-US entity that is not a Financial Institution but falls within the 'active' categories, including a listed company (and its related entities), many registered charities, and entities (including companies) for whom less than 50% of gross assets and income are considered passive.

+ Generally, any Non-Financial Foreign Entity that is not 'active' (see above) will be 'passive'.

If the Scheme, Trust, or Trustee has a Global Intermediary Identification Number (GIIN), please provide it:

If you have ticked 'Passive Non-Financial Foreign Entity', does the Trust/Scheme have any Controlling Persons who are US citizens or residents for tax purposes?

Yes / No

A 'Controlling Person' means any individual who exercise control over an entity (such as a company, trust, or partnership). For example, a trust's controlling persons are its settlor, trustees, protector (if any), the beneficiaries or class of beneficiaries, and any other natural person exercising ultimate effective control over the trust. For other legal arrangements it will mean persons in equivalent or similar positions, such as those who own (directly or indirectly), 25% or more of a company's share capital or are directors of the company.

If the Trust/Scheme does have US controlling persons, please complete the following questions for each controlling person. Otherwise, please go to [Section C](#).

Controlling person 1

Full Legal Name

Date of birth

Residential Address (must not be a PO Box)

US TIN (social security number for individuals)

Country or countries of tax residence

Controlling person 2

Full Legal Name

Date of birth

Residential Address (must not be a PO Box)

US TIN (social security number for individuals)

Country or countries of tax residence

Section C - Authorised Representatives

You may appoint one or more persons as your authorised representatives to deal with the Manager concerning your investment in the MITNZ. By appointing authorised representatives you give the representatives power, in relation to your investment, to:

- Make further investments;
- Request withdrawal of amounts invested and specify how the amount is to be paid;
- Request switches between investment options or classes within investment options;
- Receive information as to the balance of your account; or
- Generally act on your behalf in relation to any other matter relating to the administration of our account.

If you appoint two or more people to act as your authorised representatives, please indicate below whether you authorise the Manager to act on the instructions of any single or any two of the people you appoint.

You may appoint additional representatives or remove existing representatives by giving notice in writing to the Manager. The Manager and the Trustee are entitled to reasonably rely and act upon any instruction or information provided by an authorised representative and shall not be liable for any loss or damage of any kind that may arise as a result.

At the time of investing you may attach an authorised signatory listing to the **Investment Form**.

If you do not appoint any authorised representatives, instructions will only be accepted by the trustee(s) / Director(s) that have signed this Account Set Up Form.

I/we appoint the following person(s) to act as my/our authorised representatives with the powers and on the terms set out above.

Full Name of Authorised Representative	Full Name of Authorised Representative
Signature of Authorised Representative	Signature of Authorised Representative

I/we authorise the Manager to act on the instructions of: (Please select one)

- ☐ Any single Authorised representative
- ☐ Any two Authorised representatives (This will be the default if neither box is ticked)

Section D - Declarations, Acknowledgements and Signatures

Please ensure that the Information Memorandum has been read carefully and that all relevant sections of this Account Set Up Form have been completed. An application will not be accepted unless this declaration has been signed.

Declarations and Acknowledgments

By submitting this Form to the Manager, the applicant:

- declares that it is a wholesale investor for the purposes of the Financial Markets Conduct Act 2013 (**Act**) and otherwise eligible to invest in the MITNZ;
- notifies the Manager that it is a zero-rated or 28% PIR investor as provided in the Income Tax Act 2007;
- agrees to notify the Manager immediately upon it ceasing to be a wholesale investor for the purposes of the Act or otherwise ceasing to be eligible to invest in the MITNZ;
- agrees to provide further information if there is a change in circumstances which renders the contents of this application (and in particular any information relating to FATCA) incorrect or unreliable;
- declares that this application for investment in the MITNZ is authorised by the governing rules of any trust indicated in the Form and the investing scheme and that the application is made and signed in accordance with those governing rules;
- agrees to be bound by the provisions of the governing documents which govern the operation of the MITNZ;
- agrees to indemnify and keep indemnified the Manager and the Trustee against any tax liability of the investor which is met by the Manager or the Trustee or costs incurred by the Manager or the Trustee at the request of the investor as provided by the governing documents;
- acknowledges that the repayment of capital and investment returns of the MITNZ are not guaranteed by the Manager, the Trustee, any member of the worldwide Marsh & McLennan Companies Group, or any other person;
- acknowledges that the Manager may request information from it and that where requested information is not supplied or is incorrect the Manager has power to make appropriate adjustments;
- agrees, subject to legislative requirements, to be bound by changes to the operation of the MITNZ which may be made in the future as long as it has first received from the Manager or the Trustee all relevant information concerning any change that has a significant effect on its rights or interest in the MITNZ; and
- agrees that these statements will apply to future investments in the MITNZ.

I/we hereby apply to become an investor in the MITNZ in accordance with this Account Set Up Form. I/we have read and understand the Information Memorandum published on 1 July 2021 to which this application relates and the Declarations and Acknowledgements above. All statements made in this application are complete and accurate.

The common seal (optional)* of

Name	Name
Signature	Signature
Capacity (e.g. Director/Secretary)	Capacity (e.g. Director/Secretary)
Date	Date

*Corporate/Trustee applications must be signed (whether executed under seal or not) by:

- (a) two directors;
 - (b) a director and company secretary; or
 - (c) for a proprietary company that has a sole director who is also the sole company secretary – that director.
- Each person must state their capacity for the Application Form to be properly completed.

For office use only

Investor number	Date received	Acceptance by the Responsible Entity
_____	_____	_____



Investment Form

This **Investment Form** forms part of the MITNZ Information Memorandum dated 1 July 2021.

Please note, the **Account Set Up Form** must be completed and processed before an investment can be made. This may take up to five business days. Once processed, an account number will be provided.

Scan and email the completed form to the Manager using the details on page 38.

1. Investment Account Details

Investor Number	Investor Name
<input type="text"/>	<input type="text"/>

2. Investment

Select one: ☐ Application ☐ Withdrawal

Amount:
\$ <input type="text"/>

3. Account Details

Bank Details (for withdrawals)
Account Name
<input type="text"/>
Account Number:
<input type="text"/>

4. Nominate Portfolios

Nominate the Portfolios you wish to invest in by writing the percentage or dollar amount to be invested in each. If you do not make a nomination, or your application is unclear, we will contact you. The total must equal 100% of the amount specified above. I/We wish to invest the above stated amount and any subsequent investments made by me/us in the following investment Portfolios in the following proportions.

MITNZ Portfolio	Investment (% or \$NZ)
Shares	
Mercer Trans-Tasman Shares Trust	
Mercer Trans-Tasman Shares Portfolio	
Mercer Socially Responsible Trans-Tasman Shares Portfolio	
Mercer New Zealand Shares Index Portfolio	
Mercer Unhedged Overseas Shares Trust	
Mercer Overseas Shares Portfolio	
Mercer Overseas Shares Plus Portfolio	
Mercer Socially Responsible Overseas Shares Portfolio	
Mercer Socially Responsible Overseas Shares Index Portfolio	
Mercer Overseas Low Volatility Shares Portfolio	
Mercer Overseas Small Companies Portfolio	
Mercer Emerging Markets Portfolio	
Mercer Overseas Shares Index Portfolio	
Mercer Hedged Overseas Shares Index Portfolio	
Mercer Overseas Shares Index Portfolio B	
Mercer Hedged Overseas Shares Index Portfolio B	
Mercer Socially Responsible Hedged Overseas Shares Index Portfolio	
Mercer Hedged Overseas Shares Trust	
Mercer Hedged Overseas Shares Portfolio	

MITNZ Portfolio	Investment (% or \$NZ)
Shares	
Mercer Hedged Overseas Shares Plus Portfolio	
Mercer Socially Responsible Hedged Overseas Shares Portfolio	
Mercer Diversified Trust	
Mercer Shares Portfolio	
Real Assets	
Mercer Trans-Tasman Property Trust	
Mercer Unlisted Property Portfolio	
Mercer Infrastructure Trust	
Mercer Unlisted Infrastructure Portfolio	
Mercer Property and Infrastructure Trust	
Mercer Listed Property Portfolio	
Mercer Listed Infrastructure Portfolio	
Mercer Commodities Trust	
Mercer Natural Resources Portfolio	
Mercer Commodities Portfolio	
Mercer Diversified Trust	
Mercer Real Assets Portfolio	
Alternatives	
Mercer Alternative Assets Trust	
Mercer Alternative Assets Portfolio	
Mercer Select Alternative Assets Portfolio	
Cash and Fixed Interest	
Mercer New Zealand Cash and Fixed Interest Trust	
Mercer Cash Portfolio	
Mercer New Zealand Sovereign Bond Portfolio	
Mercer Overseas Fixed Interest Trust	
Mercer Overseas Sovereign Bond Portfolio	
Mercer Overseas Sovereign Bond Index Portfolio	
Mercer Global Credit Portfolio	
Mercer Socially Responsible Global Credit Portfolio	
Mercer Overseas Fixed Interest Portfolio	
Mercer Global Absolute Return Bond Portfolio	
Diversified	
Mercer Diversified Trust	
Mercer Conservative Portfolio	
Mercer Moderate Portfolio	
Mercer Balanced Portfolio	
Mercer Growth Portfolio	
Mercer High Growth Portfolio	
Mercer Socially Responsible Conservative Portfolio	
Mercer Socially Responsible Balanced Portfolio	
Mercer Socially Responsible Growth Portfolio	

Payment of this amount may be made by Electronic Funds Transfer, Direct Credit or RTGS directly into the MITNZ bank account. For account details see the 'How to invest' in the investment Options section of this Information Memorandum. For withdrawals, please see the 'Requesting a withdrawal payment' in the investment Options section of this Information Memorandum

5. Signed

Full Legal Name of Authorised representative

Signature of Authorised representative

Full Legal Name of Authorised representative

Signature of Authorised representative



Contact us:

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Auckland 1010
New Zealand
Phone: +64 9 928 3200
Email: nzportfolios@mercerv.com